

Good Way Technology Co., Ltd.

2024 Corporate Briefing (2024/11/19)

Accounting Manager

Henry Kuo

Finance Manager

Sabina Lee

CFO & Spokesperson

Gen Shueh

Deputy Spokesperson

Coco Lai

Legal Notices and Disclaimers

The information in this document is confidential to the person to whom it is addressed and should not be disclosed to any other person. It may not be reproduced in whole, or in part, nor may any of the information contained therein be disclosed without the prior consent of the directors of **Good Way Technology Co., Ltd.** ('the Company'). A recipient may not solicit, directly or indirectly (whether through an agent or otherwise) the participation of another institution or person without the prior approval of the directors of the Company.

The contents of this document have not been independently verified and they do not purport to be comprehensive, or to contain all the information that a prospective investor may need. No representation, warranty or undertaking, expressed or implied is or will be made or given and no responsibility or liability is or will be accepted by the Company or by any of its directors, employees or advisors in relation to the accuracy or completeness of this document or any other written or oral information made available in connection with the Company. Any form of reproduction, dissemination, copying, disclosure, modification, distribution and or publication of this material is strictly prohibited.

All product names, logos, and brands are property of their respective owners. All company, product and service names used in this presentation are for identification purposes only. Pictures used in this presentation are royalty free, paid, follow creative commons criteria, or are used only for identification purposes with copyrights pertaining to their respective owners.

Safe Harbor Notice

This presentation may contain forward-looking statements which are subject to uncertainties and significant risks prone to alter with changing corporate priorities, the timely launch of new products, industry, and economic & political trends. Possible disruptions in commercial activities caused by nature or human-induced disasters, and fluctuations in FX may also affect the outcome of these statements. Actual results may vastly differ from these statements and **Good Way Technology's** expectations.

INDEX

1 Corporate Status

2 Industry Status

3 Operations & Financial Status

4 Future Prospects

5 Others

6 Q&A

INDEX

1 Corporate Status

2 Industry Status

3 Operations & Financial Status

4 Future Prospects

5 Others

6 Q&A



GOOD WAY TECHNOLOGY

3272.Tpex (2014.8.26)

About the Company

1993	Robert Tsao	Taiwan	> 1100	NTD611mn	> 100	TW/CN/VN	USA/CHN
Inception	Chairman	HQ Location	Number of Staff	Paid in Capital	RD Staff	Factory Locations	Sales Offices

Leading for Decades

Business Scope & Key Products

Business Scope

Good Way is a professional ODM manufacturer, covering everything from product design, production, testing, sales to after-sales service.

Key Products

Good Way focuses on the computer peripherals industry. Its main products currently include expansion docks, share hubs, signal converters, hubs, and adapters.

Global Presence



About the Factories



Kunshan Factory



Taipei Factory



Vietnam Factory

Location	Kunshan, China	Xizhi, Taiwan	Thai Binh, Vietnam
Date of Inception	April, 2001	December, 2021	November, 2023
Land Size	49,081m ²	7,181m ²	50,000 m ²
Number of Staff	> 550 人	> 300 人	(E) > 600 人
Certifications	ISO9001/14001/45001 ISO50001/14064-1/RBA, FOC	ISO9001/14001 ISO45001/50001/14064-1/RBA	New New
Annual Capacity	2,640,000 pcs	1,440,000 pcs	2,160,000 pcs
Monthly Capacity	220,000 pcs	120,000 pcs	180,000 pcs
SMT Lines	4	4	4
DIP Lines	4	1	1
Assembly Lines	8	2	4
Testing Lines	9	3	4
Packaging Lines	8	2	4

Product Lines



Customer Category

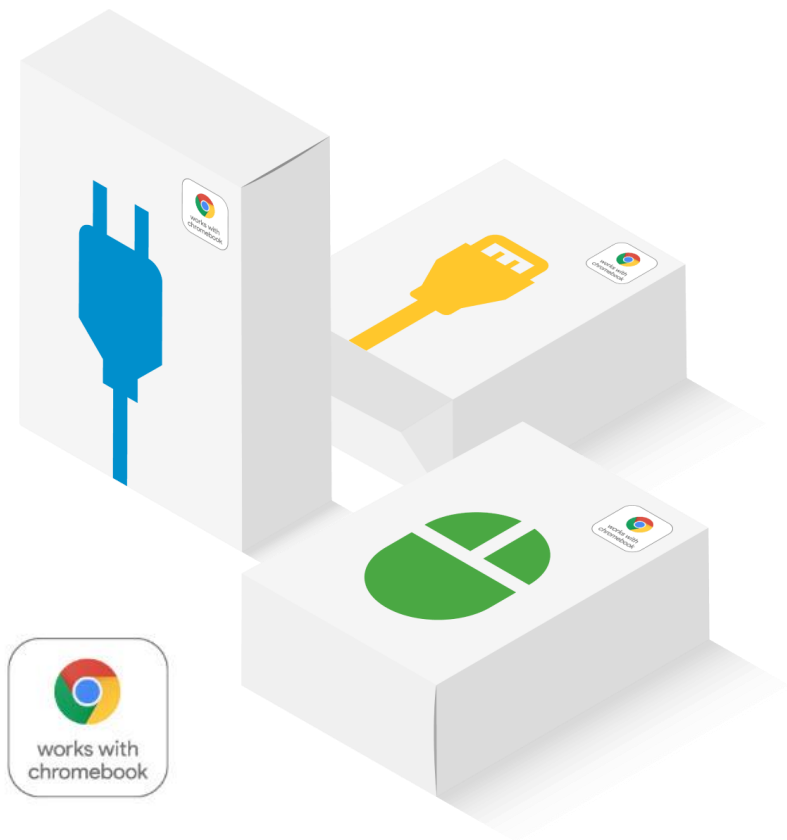
Computer Brands

PC Peripheral Brands

Channel Brands

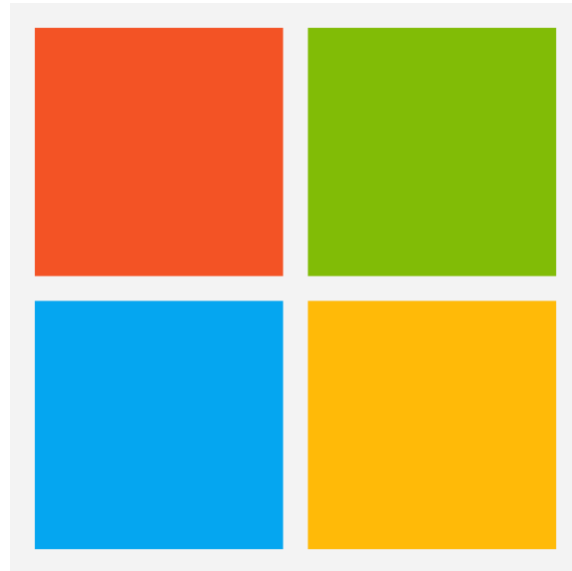
Leading the Market with Technology

Works With Chromebook



TBT 1 → TBT 2 → TBT 3 → TBT 4 → **TBT (2025 Q1)**

Our Customers sell in their Stores



Innovation and R&D Excellence

Continuously developing new products, new applications, and exploring all technological advancements



Participation in International Standards

Creating Optimal Compatibility and Latest Technology Specification for our Products and Solutions



Stringent Certification and Compliance Requirements

No Compromise on Safety.
ESD & EMI to meet Tier 1 Demands.



Certificate	Compliance Articles
TUV	EN62368-1
FCC	Class A & Class B / Part 15B / Part 15C
CE	EN55022 / EN55035 / EN61000 / EN55015 / EN61547 / EN300220 / EN300328 EN301489-17 / EN301489-1 / EN30148-3 / EN302065 / EN62479
UL	UL60950 / UL62368 / UL61010 / UL244A / UL60730
CB	IEC60950-1 / UL62368-1 (2 nd ed & 3 rd ed)
CCC	GB4943, GB9254, GB17625
VCCI	V3 / VCCI32 / Class A & Class B
C-Tick	AS / NZS CISPR32
BSMI	CNS13438 / CNS14336-1

INDEX

1 Corporate Status

2 Industry Status

3 Operations & Financial Status

4 Future Prospects

5 Others

6 Q&A

Why is there Demand for Docking Stations?

Common Computer Port



Do you still remember this Age in time?



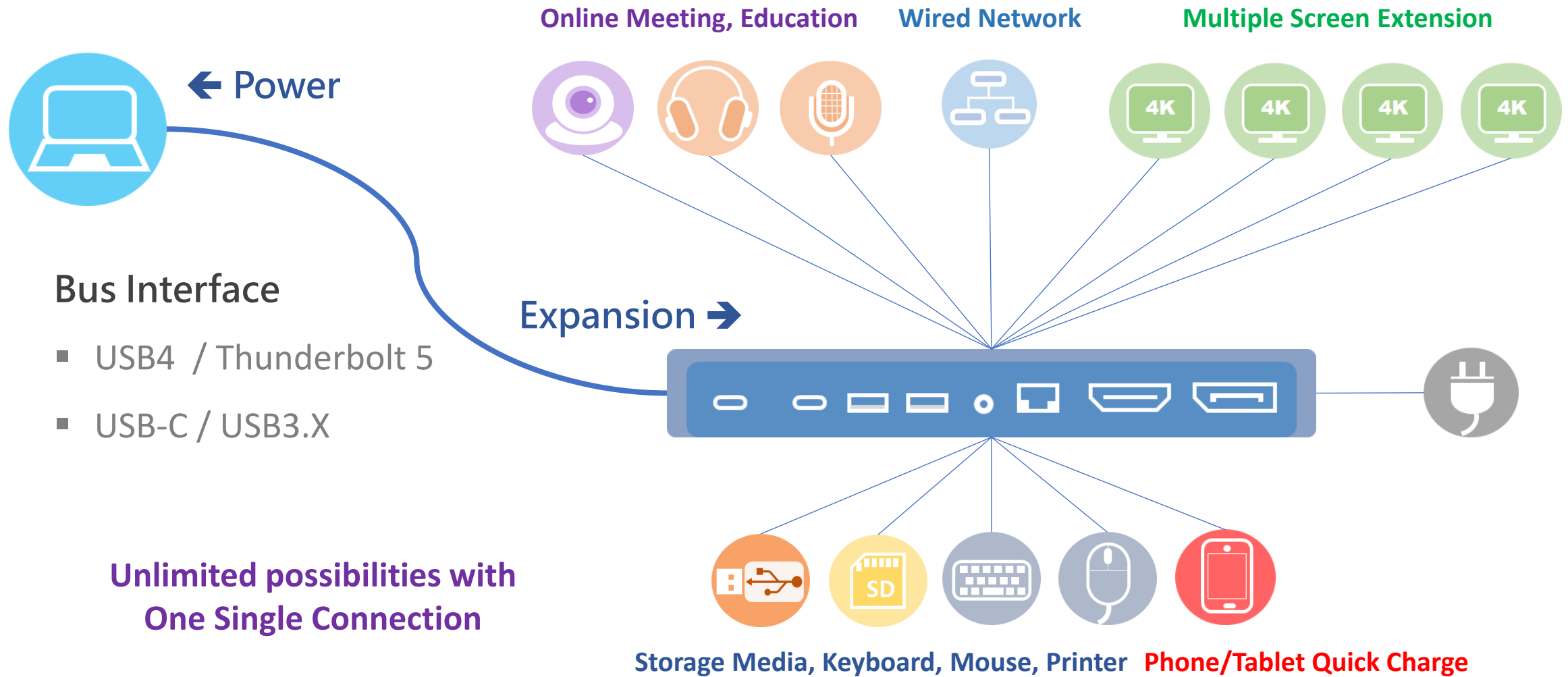
Times & Trends Change Rapidly



Times & Trends Change Rapidly



Main Focus : Docking Stations



Work Performance in Increased by 42%



Industry Size and Outlook

Research Institute	Base Year	Forecast Year	CAGR
Research Nester	2024 USD1.77bn	2037 USD3.73bn	6.3%
Verified Market Research	2024 USD1.21bn	2031 USD1.82bn	5.2%
Future Market Insight	2024 USD1.7bn	2034 USD3.0bn	6.1%
Spherical Insights	2023 USD1.5bn	2033 USD2.2bn	3.9%
Maximize Market Research	2023 USD1.88bn	2030 USD2.77	5.7%

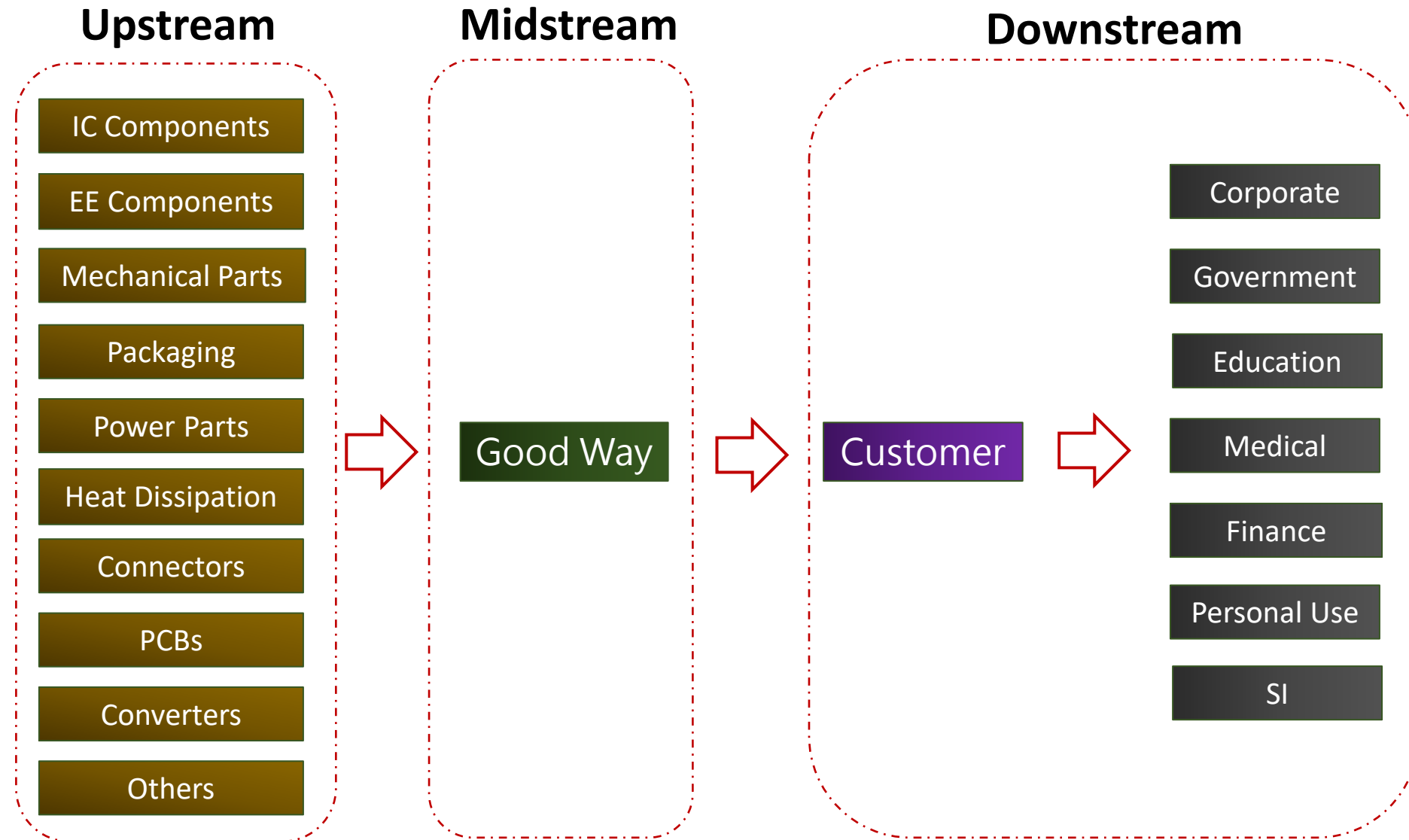
Devices that can be used with Docking Stations

2023 Output

- NB : 188mn sets
- Tablets : 128mn sets
- Smart Phones : 1.17bn sets



Vertical Structure



Product Development Trends

Size: Smaller, Thinner

Data Speed: Faster

Internet Speed: Higher

Resolution: Higher

Monitor Support: More

Function: Single → Multiple

Price: Range → Cheaper

Characteristic: HW only → HW + SW

Material Build: More Environmental Friendly

Transmission Mode: Wired → Wireless

PC Brand

Customers prioritize on quality. Main Players are system houses.

Characterized by: Limited Models, Large Quantities. Lower Gross Margins.

Channel Brand

Customers prioritize on variation and price. Main players are non-system houses.

Characterized by: Numerous Models, Small Quantities. Higher Gross Margins.

INDEX

1 Corporate Status

2 Industry Status

3 Operations & Financial Status

4 Future Prospects

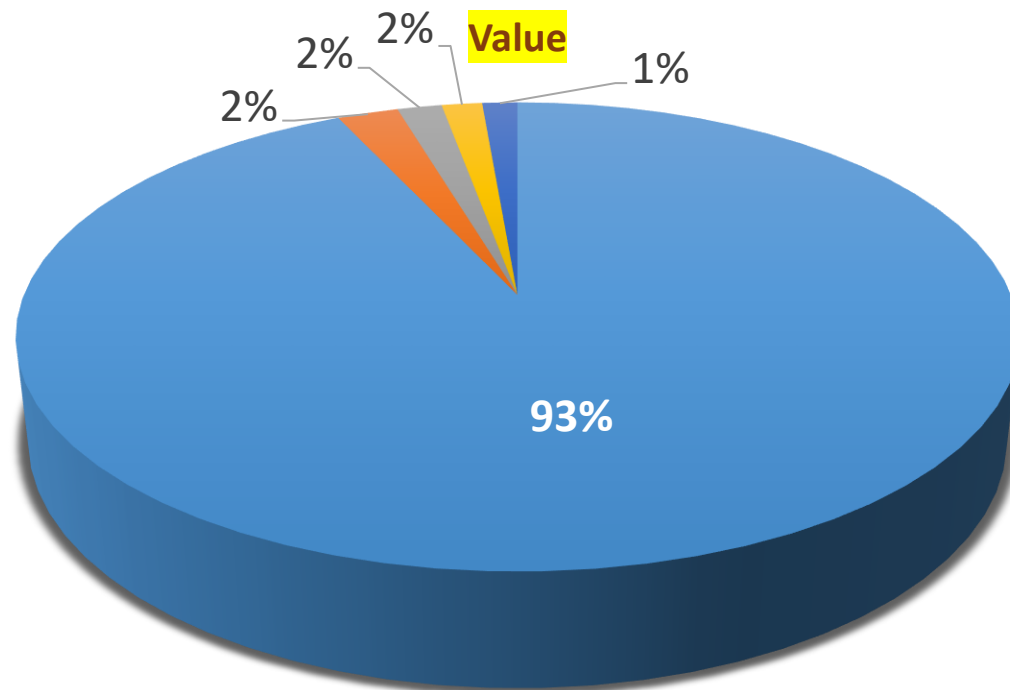
5 Others

6 Q&A

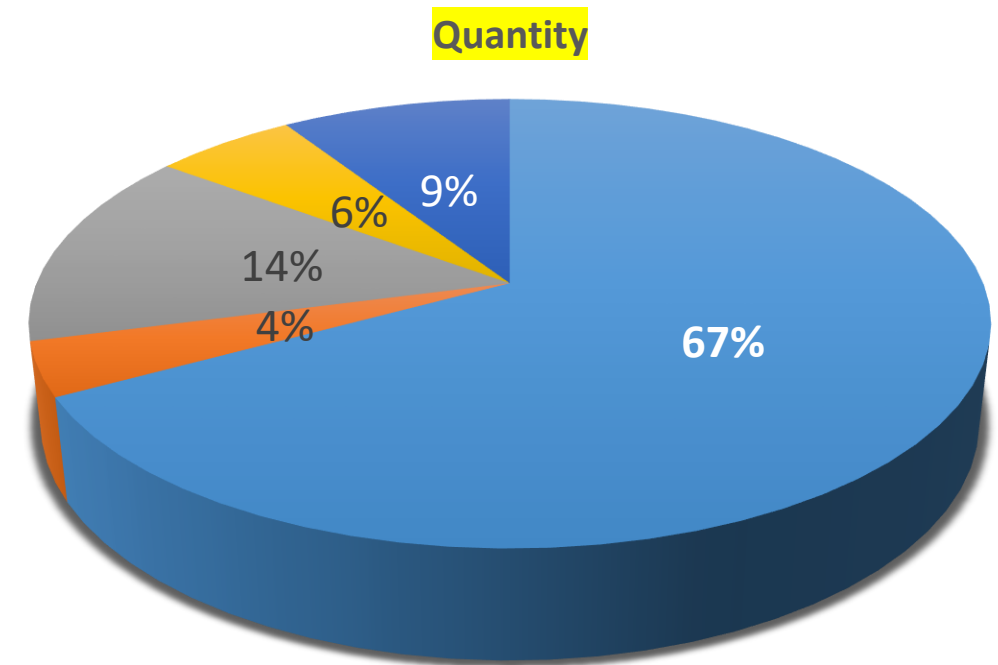
Main Revenue Composition of 2024 is Docking Stations

Market & Production- Sales Overview

2024 Q3 YTD Product Mix is Mainly Composes of Docking Stations



■ Docks ■ Video Converter ■ Hub ■ Adapters ■ Others



■ Docks ■ Video Converter ■ Hub ■ Adapters ■ Others

2024 QoQ Simple Income Statement (NTD '000)

	Q1	Q2	Q3	Q3 YTD
Revenue	700,525	661,822	645,721	2,008,068
Cost of Goods Sold	(631,913)	(586,925)	(584,269)	(1,803,107)
Gross Profit	68,612	74,897	61,452	204,961
Operating Expenses	(116,592)	(132,559)	(128,360)	(377,511)
Operating Income (Loss)	(47,980)	(57,662)	(66,908)	(172,550)
Non Operating Income (Loss)	(22,082)	6,583	1,045	(14,454)
Net Profit Before Tax	(70,062)	(51,079)	(65,863)	(187,004)
Tax	3,230	1,164	403	4,797
Net Profit After Tax	(66,832)	(49,915)	(65,460)	(182,207)
Earning Per Share (Loss)	(1.09)	(0.82)	(1.07)	(2.98)

Avg. GP Rate
of 2024 Q3
YTD = 10.21%

Vs.

Avg. GP Rate
of 2023 Q3
YTD = 2.33%

Note: If discrepancies are found, please use the latest financial reports or annual reports published by the Market Observation Post System

2024 YoY Q3 Simple Income Statement (Rev: NTD '000)

	2023 Q3	2024 Q3
Revenue	680,236	645,721
Cost of Goods Sold	(640,691)	(584,269)
Gross Profit	39,545	61,452
Operating Expenses	(119,496)	(128,360)
Operating Income (Loss)	(79,951)	(66,908)
Non Operating Income (Loss)	(5,823)	1,045
Net Profit Before Tax	(85,774)	(65,863)
Tax	29,264	403
Net Profit After Tax	(56,510)	(65,460)
Earning Per Share (Loss)	(0.92)	(1.07)

2023 Q3 GP Rate 5.81% vs 2024 Q3 GP Rate 9.52%

	2023 Q3 YTD	2024 Q3 YTD
Revenue	2,340,179	2,008,068
Cost of Goods Sold	(2,308,835)	(1,803,107)
Gross Profit	31,344	204,961
Operating Expenses	(379,006)	(377,511)
Operating Income (Loss)	(347,662)	(172,550)
Non Operating Income (Loss)	3,965	(14,454)
Net Profit Before Tax	(343,697)	(187,004)
Tax	30,045	4,797
Net Profit After Tax	(313,652)	(182,207)
Earning Per Share (Loss)	(5.17)	(2.98)

2023 YTD Q3GP Rate 1.34% vs 2024 YTD Q3 GP Rate 10.21%

Note: If discrepancies are found, please use the latest financial reports or annual reports published by the Market Observation Post System

2024/9/30 Simple Balance Sheet (Rev: NTD '000)

Consolidated Simple Balance Sheet of September 30, 2024

Cash and Cash Equivalents	824,598	Short-term Loans + Current portion of Long Term-Liabilities	262,779
Net Accounts Receivables	744,962	Accounts Payable	734,934
Inventory	868,031	Refund Liabilities – Current	182,508
Prepayments	50,128	Other Current Liabilities	266,401
Other Current Assets	54,265	Total Current Liabilities	1,446,622
Total Current Assets	2,541,984	Bonds Payable	270,454
Financial assets measured at fair value through other comprehensive income – non-current	18,980	Long-term Loan + Non-Current Liabilities	1,121,986
Investments accounted for using the equity method	4,044	Total Non-Current Liabilities	1,392,440
Property, Plant, and Equipment	1,441,709	Total Liabilities	2,839,062
Right-of-use assets	235,600	Common Stock Capital + Bond Conversion Warrant Certificates	611,768
Net Investment Property	11,193	Additional Paid in Capital	769,679
Deferred Income Tax Assets	92,010	Retained Earnings	189,050
Other Non-Current Assets	16,861	Other Equity	(47,178)
Total Non-Current Assets	1,820,397	Total Equity	1,523,319
Total Assets	4,362,381	Total Liabilities and Equity	4,362,381

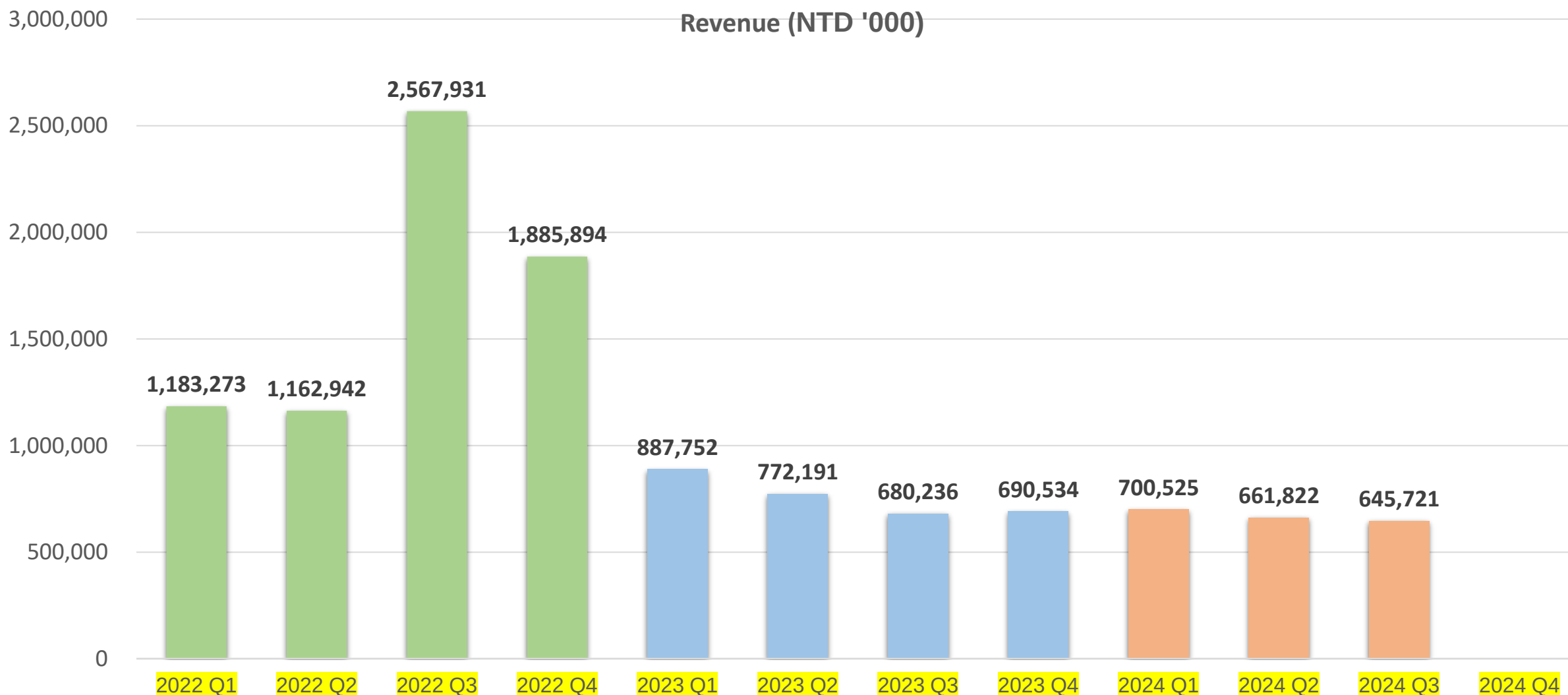
Note: If discrepancies are found, please use the latest financial reports or annual reports published by the Market Observation Post System

2024/9/30 Simple BS Comparison (Rev: NTD ‘000)

	2024/9/30	2023/12/31	2023/9/30
Current Assets	2,541,984	2,546,951	2,887,106
Non-Current Assets	1,820,397	1,669,798	1,695,571
Total Assets	4,362,381	4,216,749	4,582,677
Current Liabilities	1,446,622	1,472,546	2,297,105
Non-Current Liabilities	1,392,440	1,185,284	565,733
Total Liabilities	2,839,062	2,657,830	2,862,838
Common Stock Capital + Bond Conversion Warrant Certificates	611,768	611,680	611,680
Total Equity	1,523,319	1,558,919	1,719,839
Total Liabilities and Equity	4,362,381	4,216,749	4,582,677

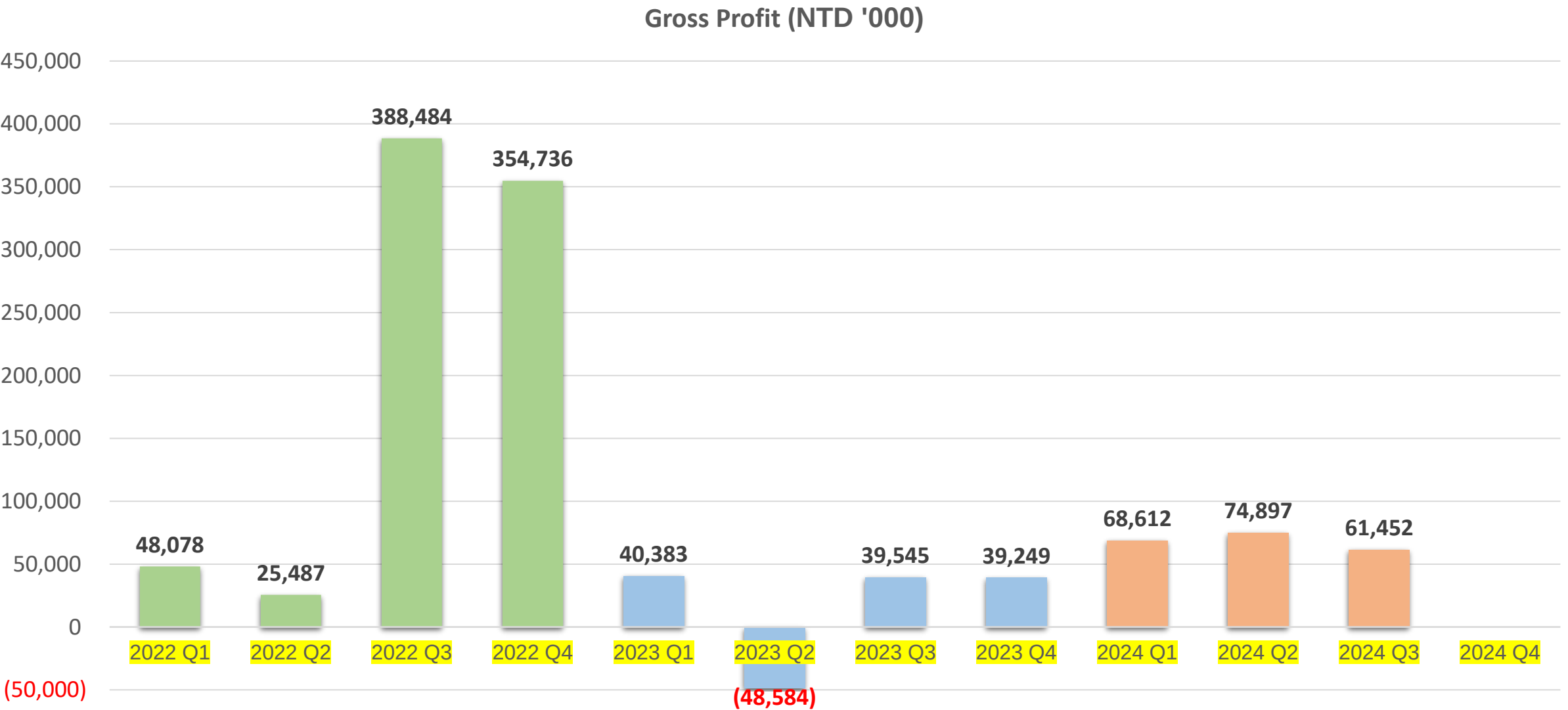
Note: If discrepancies are found, please use the latest financial reports or annual reports published by the Market Observation Post System

2022-2024 Revenue by Quarter (NTD '000)



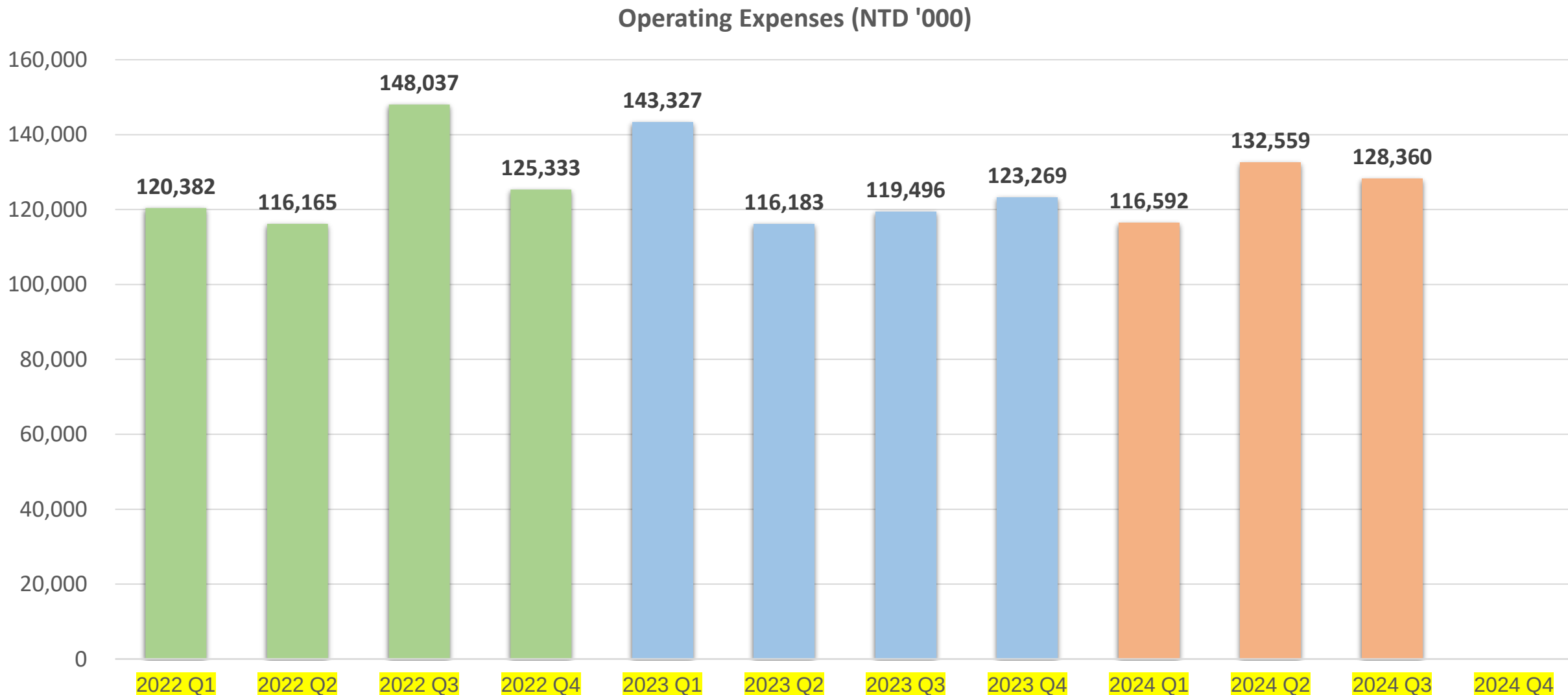
Note: If discrepancies are found, please use the latest financial reports or annual reports published by the Market Observation Post System

2022-2024 Gross Profit by Quarter (NTD '000)



Note: If discrepancies are found, please use the latest financial reports or annual reports published by the Market Observation Post System

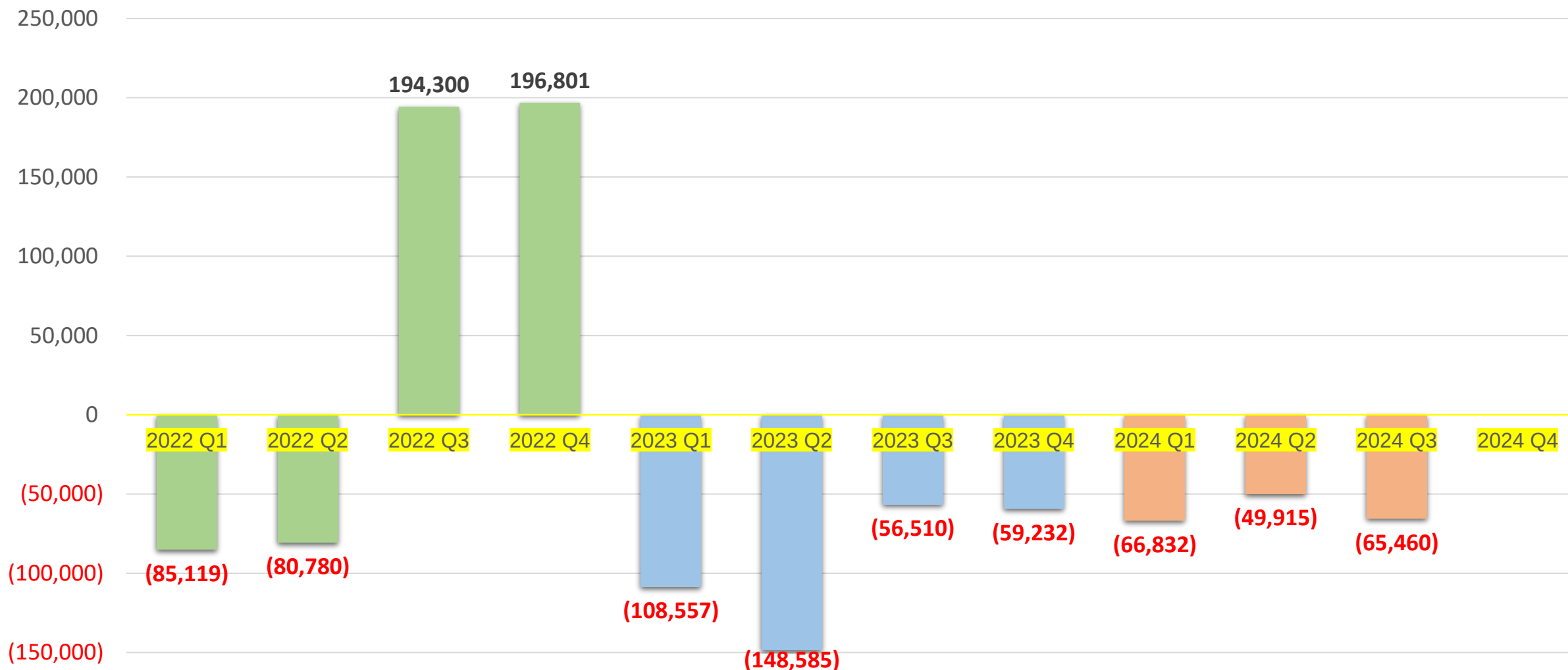
2022-2024 Operating Expenses by Quarter (NTD '000)



Note: If discrepancies are found, please use the latest financial reports or annual reports published by the Market Observation Post System

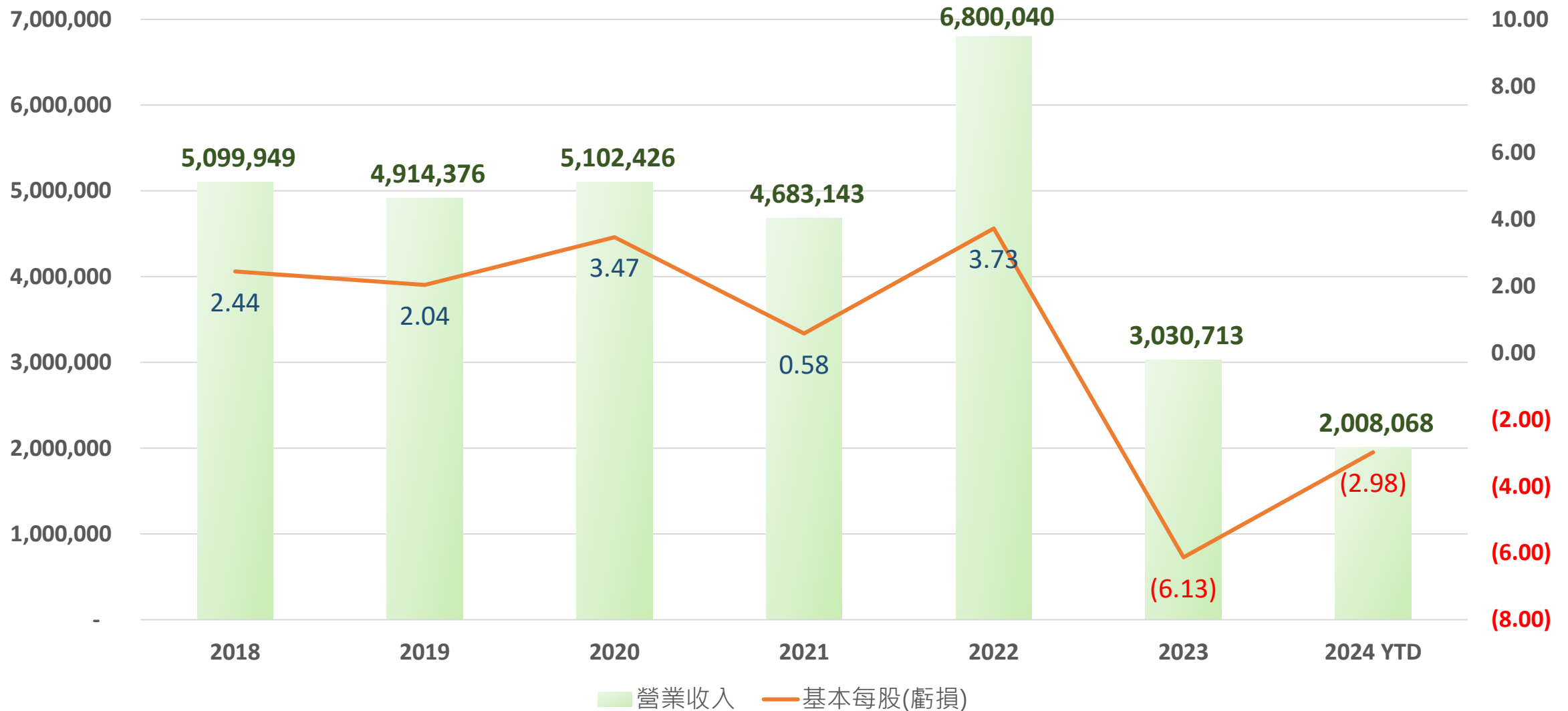
2022-2024 Net Profit (Loss) by Quarter (NTD '000)

Net Profit after Tax NTD('000)



Note: If discrepancies are found, please use the latest financial reports or annual reports published by the Market Observation Post System

2018 - 2024 YTD Q3 Revenue & EPS (NTD '000; EPS: NTD)



Note: If discrepancies are found, please use the latest financial reports or annual reports published by the Market Observation Post System

Important Financial Indicators

Item	2023 Q1	2023 Q2	2023 Q3	2023 Q4	2024 Q1	2024 Q2	2024 Q3
Debt to Asset Ratio	57.29%	57.28%	62.47%	63.03%	64.12%	65.12%	65.08%
Long-term Funds to Fixed Assets Ratio	166.28%	154.79%	155.35%	193.03%	217.53%	208.88%	200.63%
Current Ratio	144.73%	138.97%	125.68%	172.96%	186.80%	174.95%	175.72%
Quick Ratio	74.01%	90.19%	84.32%	123.87%	139.14%	121.26%	112.25%
Financial Debt Ratio	76.87%	85.37%	96.24%	110.55%	111.47%	86.32%	89.64%

Note: For other Indicators, please access MOPS or our Annual Report.

Dividend Policy

The dividend policy is based on the environment and growth stage (to address future funding needs, long-term financial planning, and to meet shareholders' cash flow requirements). Dividends will be allocated from distributable earnings based on future operating conditions. Shareholder dividends should range from 10% to 100% of accumulated distributable earnings. Cash dividends will range from 10% to 100% of the total shareholder dividend, and stock dividends will range from 0% to 90% of the total shareholder dividend.

2019~2024 Distribution Status

Distribution Year	Relevant Year	Cash Dividend	Stock Dividend
2024	2023	0	0
2023	2022	1.7	1.2
2022	2021	1.019	0
2021	2020	1.8	0
2020	2019	0.8	0
2019	2018	1	0

<https://www.goodway.com.tw/tw/investor/shareholder/policy>

Capital Expendition

Mainly PC, Testing Equipment

KS Factory	NTD	7.45mn
TPE Factory	NTD	1.24mn
Others	NTD	0.82mn

VN Factory (Mainly Land, Construction, Equipment)

Land	VND	107,827,950,000
Construction	VND	172,000,000,000
Electrical System	VND	46,268,000,000
Supervision	VND	3,300,000,000
Interior Decoration	VND	8,400,000,000
Low Voltage System	VND	18,000,000,000

Others: Office equipment, production equipment, software, IT/OT, Tooling, Testing equipment, Production & Testing Instruments

INDEX

1 Corporate Status

2 Industry Status

3 Operations & Financial Status

4 Future Prospects

5 Others

6 Q&A

Operating Strategy

Focus on developing products with higher value and specifications.
Integrate Software into Hardware and to incorporate AI product features.

Opportunities & Challenges

Leverage high computational demands of AI powered PCs to develop smarter solutions.
Reduce costs to and increase differentiation to compete with low-price competitors.

Competitive Advantages

Emphasize on product safety, quality, and environmental sustainability.
Ensure eco-system compatibility and infuse intelligence into our solutions.

R&D Plans

Beyond stand alone products, prioritize creating an eco-system. Focus on TBT5, USB4, Chromebook Docks, GaN and Wireless technologies.

Patent Strategy

Continue investing in advanced technologies, wireless technologies, and hardware/software patents

Global Patent Deployment

45 Patents Granted and under maintenance ; 14 under Patent Pending Status

 UK	
Granted	Pending
1	0

 EU Patent Office	
Granted	Pending
1	3

 China	
Granted	Pending
6	4

 USA	
Granted	Pending
23	7

 Taiwan	
Granted	Pending
14	0

INDEX

1 Corporate Status

2 Industry Status

3 Operations & Financial Status

4 Future Prospects

5 Others

6 Q&A

Corporate Governance Status

公司治理評鑑結果

	公布結果	東碩百分比
105年（第三屆）	前20%	21% - 35%
106年（第四屆）	前50%	21% - 35%
107年（第五屆）	100%	21% - 35%
108年（第六屆）	100%	21% - 35%
109年（第七屆）	100%	36% - 50%
110年（第八屆）	100%	51% ~ 65%
111年（第九屆）	100%	51% ~ 65%
112年（第十屆）	100%	51% ~ 65%

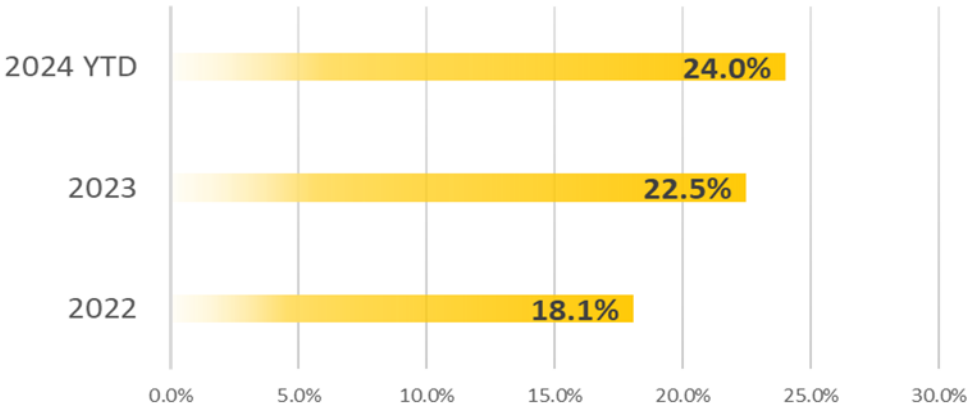
https://www.goodway.com.tw/tw/investor/company/Governance_Implementation/Implementation_Status

ESG Initiatives began in 2024

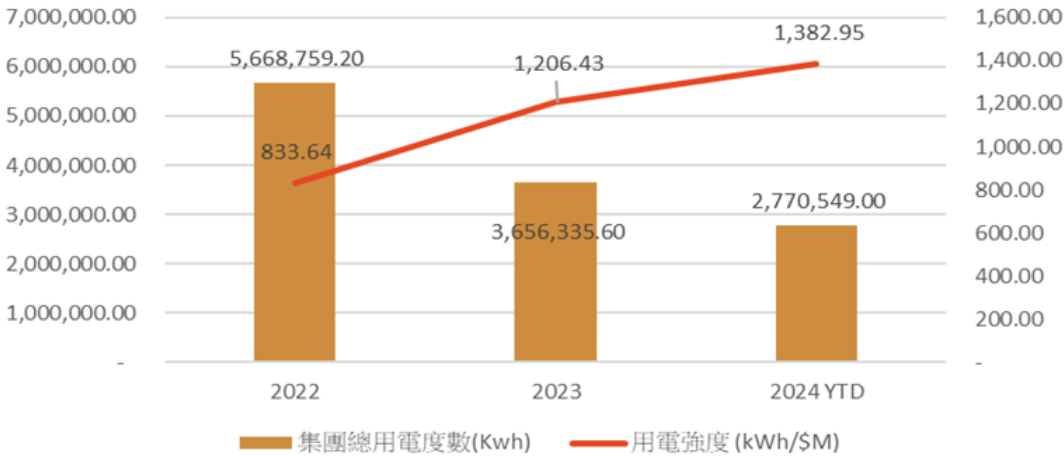
公司治理評鑑結果

	公布結果	東碩百分比
105年 (第三屆)	前20%	21% - 35%
106年 (第四屆)	前50%	21% - 35%
107年 (第五屆)	100%	21% - 35%
108年 (第六屆)	100%	21% - 35%
109年 (第七屆)	100%	36% - 50%
110年 (第八屆)	100%	51% - 65%
111年 (第九屆)	100%	51% - 65%
112年 (第十屆)	100%	51% - 65%

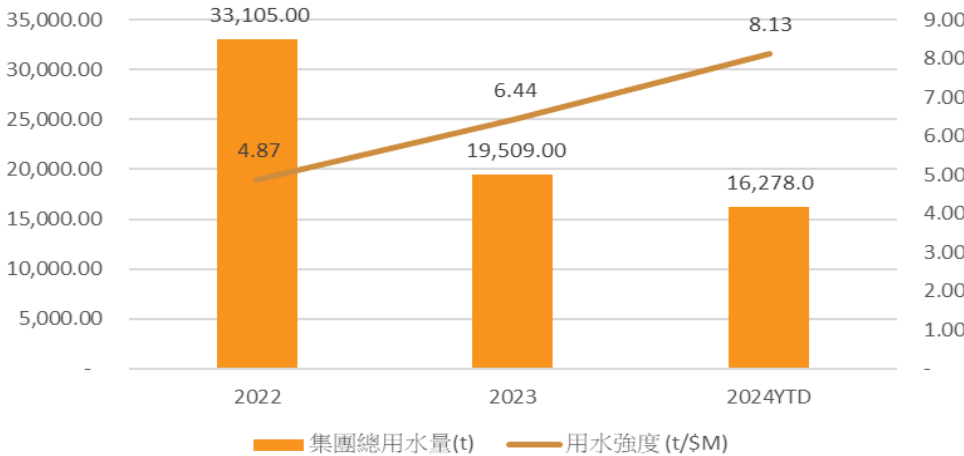
集團使用再生能源佔比(%)



集團總用電度數(kWh) vs 強度(kWh/\$M)



集團總用水量(ton) vs 強度(t/\$M)



Good Way places strong emphasis on Social Responsibility



CSR and ESG Reports



Small Giants Award (by CommonWealth Magazine)

- 2018 Commonwealth CSR Citizenship Award #10
- 2020 Commonwealth CSR Citizenship Award #17
- 2024 Commonwealth CSR Citizenship Award #18

**Outstanding accomplishment of
winning 3 times in the past 6 years.**



Caring for Employees, Cherishing Society

- Hosting Family Tour Days
- Holding Lectures and Sharing Sessions
- Diversified Club Activities
- Creating Healthy Workplace and Fitness Programs
- Promoting Family Education
- Supporting Rural Areas and Disadvantaged Groups
- Providing Student Programs
- Blood Donation Events



KS Factory is using Solar Energy



2024 (Q3) Stats

- Output: 949,864kwh
- Supply: 40.2% of Electricity Usage
- Contribution: Decreased 541 tons of CO2e



Taipei Factory is located in an Eco-Friendly Building



Vietnam Factory Schematics



Vietnam Factory Under Construction – Bird's View



Vietnam Factory Completion by 2025 Q1(E)



Good Way: ISO 9001 / 14001

ISO 9001



CERTIFICATE

Management system as per
ISO 9001: 2015

The Certification Body TÜV NORD CERT GmbH hereby confirms as a result of the audit, assessment and certification decision according to ISO/IEC 17021-1:2015, that the organization

GOOD WAY TECHNOLOGY CO., LTD.
3F, No. 135, Lane 235, Baociao Rd., Sindian Dist.,
New Taipei City 231, Taiwan



with the locations according to the annex

operates a management system in accordance with the requirements of ISO 9001:2015 and will be assessed for conformity within the 3 year term of validity of the certificate.

Design and Manufacturing of Computer Cables and Adaptors, KVM Switches, Lan Products and Thunderbolt, USB & IEEE 1394 Peripheral Products (Adaptors, Dockings), Internet of Things (Controllers, Sensors, Switches) and Electronic Products (Audio/Video)

Certificate Registration No. 44 100 092010
Audit Report No. 2.5-0342/2020

Valid from 2020-12-29
Valid until 2023-12-28
Initial Certification 2009-01-02



TÜV NORD CERT GmbH
Langemarckstrasse 20
45141 Essen
www.tuev-nord-cert.com



Deutsche
Akreditierungsstelle
D-28119 Bremen
02 04 12307-01 00

ISO 14001



CERTIFICATE

Management system as per
ISO 14001: 2015

The Certification Body TÜV NORD CERT GmbH hereby confirms as a result of the audit, assessment and certification decision according to ISO/IEC 17021-1:2015, that the organization

GOOD WAY TECHNOLOGY CO., LTD.
3F, No. 135, Lane 235, Baociao Rd., Sindian Dist.,
New Taipei City 231, Taiwan



with the locations according to the annex

operates a management system in accordance with the requirements of ISO 14001:2015 and will be assessed for conformity within the 3 year term of validity of the certificate.

Design and Manufacturing of Computer Cables and Adaptors, KVM Switches, Lan Products and Thunderbolt, USB & IEEE 1394 Peripheral Products (Adaptors, Dockings), Internet of Things (Controllers, Sensors, Switches) and Electronic Products (Audio/Video)

Certificate Registration No. 44 104 082611
Audit Report No. 2.5-0342/2020

Valid from 2020-12-29
Valid until 2023-12-28
Initial Certification 2008-12-29



TÜV NORD CERT GmbH
Langemarckstrasse 20
45141 Essen
www.tuev-nord-cert.com



Deutsche
Akreditierungsstelle
D-28119 Bremen
02 04 12307-01 00

to Certificate Registration No. 44 100 092010
ISO 9001: 2015

GOOD WAY TECHNOLOGY CO., LTD.
3F, No. 135, Lane 235, Baociao Rd., Sindian Dist.,
New Taipei City 231, Taiwan

Certificate Registration No.	Location	Scope
44 100 092010-001	Good Way Technology Co., Ltd. 3F, No. 135, Lane 235, Baociao Rd., Sindian Dist., New Taipei City 231, Taiwan	Design Process
44 100 092010-002	Good Way Electronic (KunShan) Co., Ltd. No. 101, Hengchangjing Road, Zhoushi Town, Kunshan City 215337, Jiangsu, China	Design and Manufacturing Processes
44 100 092010-003	Good Way Technology Co., Ltd. 3F, 4F, No. 43, Zhongxing Rd., Xizhi Dist., New Taipei City 221, Taiwan	Design and Manufacturing Processes

to Certificate Registration No. 44 104 082611
ISO 14001: 2015

GOOD WAY TECHNOLOGY CO., LTD.
3F, No. 135, Lane 235, Baociao Rd., Sindian Dist.,
New Taipei City 231, Taiwan

Certificate Registration No.	Location	Scope
44 104 082611-001	Good Way Technology Co., Ltd. 3F, No. 135, Lane 235, Baociao Rd., Sindian Dist., New Taipei City 231, Taiwan	Design Process
44 104 082611-002	Good Way Electronic (KunShan) Co., Ltd. No. 101, Hengchangjing Road, Zhoushi Town, Kunshan City 215337, Jiangsu, China	Design and Manufacturing Processes
44 104 082611-003	Good Way Technology Co., Ltd. 3F, 4F, No. 43, Zhongxing Rd., Xizhi Dist., New Taipei City 221, Taiwan	Design and Manufacturing Processes

Taipei and KS Factory both have RBAs Granted



Responsible Business Alliance

Advancing Sustainability Globally

Recognition that

Good Way Electronic (KunShan) Co., Ltd.

No.101, Hengchangjing Rd., Kunshan, Jiangsu, China 3F, No.135, Ln.235, Baociao Rd., Sindian Dist., New, Kunshan, Jiangsu, 215314
China

Completed the RBA Validated Assessment Program, achieving SILVER Status without any priority findings, earning a score of 163.1

Validated Audit Report: VAR-20240902-CN-03A01-1

Audit date: September 2, 2024

Certificate issue date: October 21, 2024

Expiration date: September 3, 2026



Robert F. Lederer
CEO, RBA



Responsible Business Alliance

Advancing Sustainability Globally

Recognition that

**GOOD WAY ELECTRONIC
(TAIPEI FACTORY)**

4F, No. 43, Zhongxing Rd., Xizhi Dist., New Taipei City, 221012,
Chinese Taipei

Completed the RBA Validated Audit Process, achieving SILVER Status without any priority findings, earning a score of 171.9

Validated Audit Report: VAR-20230904-TW-01A01-1

Audit date: September 04, 2023

Certificate issue date: September 18, 2023

Expiration date: September 04, 2025



Robert F. Lederer
CEO, RBA

KS Factory Granted Factory of Choice



Responsible Business Alliance

Advancing Sustainability Globally

Recognition that

Good Way Electronic (KunShan) Co., Ltd.

No.101, Hengchangjing Rd., Kunshan, Jiangsu, China 3F, No.135, Ln.235, Baociao Rd., Sindian
Dist., New, Kunshan, Jiangsu, 215314
China

completed the RBA® Factory of Choice

One-Star Level

Award ID*: MTtmE1IROPqkVo

Issue date: October 22, 2024

Expiration date: September 02, 2026



**To verify this award, send an email to FOC@responsiblebusiness.org*

KS Factory: ISO 14064 / 50001 / 45001

ISO 14064

Certificate No: 04122GHG0022



VERIFICATION STATEMENT OF GHG EMISSIONS AT THE ORGANIZATION LEVEL

GOOD WAY ELECTRONIC(KUNSHAN)CO.,LTD.

Verification criteria: ISO 14064-1:2018

Venue / boundary: No.101, Hengchangjing Road, Zhoushi Town, Kunshan City, Jiangsu Province

Inspection coverage time: January 1, 2021- December 31, 2021

Total emissions: 3,718 tCO₂e

Cover the following activities: All production and operation activities under the operational control approach related to greenhouse gas emissions of GOOD WAY ELECTRONIC(KUNSHAN)CO.,LTD., located at No.101, Hengchangjing Road, Zhoushi Town, Kunshan City, Jiangsu Province.

Greenhouse gas Category: Category 1, Category 2

Release date of verification statement: August 22, 2022.

CTI **CNAS** 中国认可 国家核证 管理体系 CNAS C041-V

General manager

Shenzhen CTI International Certification Co., LTD
Zone A 8F CTI Building, No.4 Liu Xian San Road, Xin'an Street, Bao'an District, Shen Zhen, China.

ISO 50001

Certificate No: 04121En20062R0



ENERGY MANAGEMENT SYSTEM CERTIFICATE

This is to certify that
GOOD WAY ELECTRONIC (KUNSHAN) CO., LTD
Unified Credit Record: 91320583729004831W
Registration Address: No.101, Hengchangjing Road, Zhoushi Town, Kunshan City, Jiangsu Province

Has been awarded this certificate for compliance with the standard
GB/T 23331-2020/ISO50001:2018 ; RB/T101-2013
Production/Business Address: No.101, Hengchangjing Road, Zhoushi Town, Kunshan City, Jiangsu Province

The places of energy conversion, storage, distribution and use within the scope of certification: No.101, Hengchangjing Road, Zhoushi Town, Kunshan City, Jiangsu Province
Scope: Goodway Electronics (Kunshan) Co., Ltd., located at No.101, Hengchangjing Road, Zhoushi Town, Kunshan City, Jiangsu Province, Major energy activities in the design and production of computer converters, adapters and USB wires, Mainly divided into Production systems related to SMT, DIP, ASSY and Packaging, Auxiliary production systems related to power transformation & distribution system, air compression system, central air conditioning system, Others also involve office, dormitory and other ancillary production systems

Energy performance and energy management system boundary see annex

Issue	Expiry	Initial Issue	Recertification
2021/11/23	2024/11/22	*****	*****

The scope of certification under this certificate shall be used together with the effective regulatory and statutory requirements involved, which shall include but not be limited to administrative license, qualification scope and mandatory certification requirements, etc.

Surveillance conformity label should be pasted below for continual effectiveness of this certificate

第一次监督 合格标志

第二次监督 合格标志

CTI **CNAS** 中国认可 国家核证 管理体系 MANAGEMENT SYSTEM CNAS C041-M

General manager

Shenzhen CTI International Certification Co., LTD
Zone A 8F CTI Building, No.4 Liu Xian San Road, Xin'an Street, Bao'an District, Shen Zhen, China.
You can seek the certificate details which are both on the CTI official website (www.cti-cert.org) and the Certification and Accreditation Administration of the People's Republic of China official website (www.cnca.gov.cn)

ISO 45001

Certificate No: 04121S30133R0M



OCCUPATIONAL HEALTH AND SAFETY MANAGEMENT SYSTEM CERTIFICATE

This is to certify that
GOODWAY ELECTRONIC(KUNSHAN) CO.,LTD
Unified Credit Record: 91320583729004831W
Registration Address: No.101 Hengchangjing Road Zhoushi Town Kunshan City Jiangsu province

Has been awarded this certificate for compliance with the standard
GB/T45001-2020/ISO45001:2018
Production/Business Address: No.101 Hengchangjing Road Zhoushi Town Kunshan City Jiangsu province (Phase 1)

Range of Products and Process: Design and production of computer converter, adapter and USB wire

Issue	Expiry	Initial Issue	Recertification
2021/08/20	2024/08/19	*****	*****

The scope of certification under this certificate shall be used together with the effective regulatory and statutory requirements involved, which shall include but not be limited to administrative license, qualification scope and mandatory certification requirements, etc.

Surveillance conformity label should be pasted below for continual effectiveness of this certificate.

第一次监督 合格标志

第二次监督 合格标志

CTI **IAF** **CNAS** 中国认可 国际互认 管理体系 MANAGEMENT SYSTEM CNAS C041-M

General manager

Shenzhen CTI International Certification Co., LTD
Zone A 8F CTI Building, No.4 Liu Xian San Road, Xin'an Street, Bao'an District, Shen Zhen, China.
You can seek the certificate details which are both on the CTI official website (www.cti-cert.org) and the Certification and Accreditation Administration of the People's Republic of China official website (www.cnca.gov.cn)

Taipei Factory: ISO 14064 / 50001 / 45001

ISO 14064

ISO 45001

ISO 50001

TÜV NORD

OPINION

Greenhouse Gases Verification Opinion ISO 14064-1 : 2018

Gives to

GOOD WAY TECHNOLOGY CO., LTD.

Office Address

**3F., No. 135, Ln. 235, Baociao Rd., Sindian Dist.,
New Taipei City 231, Taiwan**

The quantity of Greenhouse Gas of the above organization and found to be in accordance with ISO 14064-3:2019. (detailed information please refer to next page)

Report Year	: 2023	
Greenhouse Gases		
Direct Emissions	: 78.4623	CO2-e Tonnes/ year
Energy Indirect Emissions(Category2)	: 828.3117	CO2-e Tonnes/ year
Other Indirect Emissions (Category3-6)	: 305.7101	CO2-e Tonnes/ year
Sum	: 1,212.4841	CO2-e Tonnes/ year
Materiality	: 5%	
Reasonable Assurance	: Direct and Energy Indirect Emissions	
Limited Assurance	: Category3-6	

Opinion No.: GHG-243473034

Version:

Verify Date: 2024-03-28

Issue Date: 2024-05-01

Verification body
at TÜV NORD Taiwan Co., Ltd.

TÜV NORD Taiwan Co., Ltd.
Room A1, 9F., No. 333, Sec.2,
Tun Hua S. Rd.,
Taipei 10669 Taiwan, R.O.C.

Further clarifications regarding the scope of this opinion and the applicability of the standard may be obtained by consulting the organization

TÜV NORD Taiwan Co., Ltd. Room A1, 9F., No. 333, Sec. 2, Tun Hua S. Rd., Taipei, Taiwan www.tuv-nord.com/twn

Page 1 of 3

TÜV NORD

Certificate

Management system as per
ISO 45001: 2018

The Certification Body TÜV NORD CERT GmbH hereby confirms as a result of the audit, assessment and certification decision according to ISO/IEC 17021-1:2015, that the organization
GOOD WAY TECHNOLOGY CO., LTD.
**3-4F., No. 43, Zhongxing Rd., Xizhi Dist.,
New Taipei City 221, Taiwan**

operates a management system in accordance with the requirements of ISO 45001: 2018 and will be assessed for conformity within the 3 year term of validity of the certificate.

Scope

Design and Manufacturing of Computer Cables and Adaptors, KVM Switches, Lan Products and Thunderbolt, USB & IEEE 1394 Peripheral Products (Adaptors, Dockings), Internet of Things (Controllers, Sensors, Switches) and Electronic Products (Audio/Video)

Certificate Registration No. 44 126 24 82 0149
Audit Report No. 2.5-0342/2024

Valid from 2024-07-22
Valid until 2027-07-21
Initial certification 2024-07-22



Visit our database to verify the validity of this certificate.

Taipei, 2024-07-22

Lia-Tung Chang
Certification Body at TÜV NORD CERT GmbH.

TÜV NORD CERT GmbH
Am TÜV 1, 45307 Essen
tuv-nord-cert.de



TÜV®

CERTIFICATE

Management System as per
ISO 50001 : 2018

In accordance with TÜV NORD TAIWAN procedures, it is hereby certified that

Good Way Technology Co., Ltd.

**3F.,4F., No. 43, Zhongxing Rd., Xizhi Dist.,
New Taipei City 221, Taiwan**

applies a management system in line with the above standard for the following scope

**Design and Manufacturing of
Computer Cables and Adaptors, KVM Switches,
Lan Products and Thunderbolt, USB & IEEE 1394
Peripheral Products (Adaptors, Dockings),
Internet of Things (Controllers, Sensors, Switches)
and Electronic Products (Audio/Video)**

Certificate Registration No.

Audit Report No.

Valid until

Initial Certification

Certification Body
at TÜV NORD Taiwan Co., Ltd.

Taiwan,

This certification was conducted in accordance with the TÜV NORD Taiwan auditing and certification procedures and is subject to regular surveillance audits.

www.tuvnord.com.tw

TÜV NORD

Recent Major Events

2024	Events
Q1	Issuance of NTD300mn CB3
Q1	Beginning construction works on Vietnam Factory
Q2	Completed Carbon Footprint of a Product
Q2	Awarded 1.5C Certification by CommonWealth Magazine
Q2	Re-election of Board Members
Q3	Completed 3 rd party verification of ESG Report
Q3	Completed Ecovadis Ranking
Q3	Awarded Carbon Disclosure Award
Q3	Launch of updated Corporate Website: www.goodway.com.tw
Q3	Awarded Commonwealth CSR Citizenship Award
Q4	Issued 3mn shares of ESOP

Note: For detailed information, please access the corporate website and release of significant information on MOPS

INDEX

1 Corporate Status

2 Industry Status

3 Operations & Financial Status

4 Future Prospects

5 Others

6 Q&A

THANK YOU !

東碩資訊(股)公司

113年法說會 (2024/11/19)

會計部主管

郭東漢

財務部主管

李家鳳

財務長 & 發言人

薛劍峰

代理發言人

賴如芬

Legal Notices and Disclaimers

The information in this document is confidential to the person to whom it is addressed and should not be disclosed to any other person. It may not be reproduced in whole, or in part, nor may any of the information contained therein be disclosed without the prior consent of the directors of **Good Way Technology Co., Ltd.** ('the Company'). A recipient may not solicit, directly or indirectly (whether through an agent or otherwise) the participation of another institution or person without the prior approval of the directors of the Company.

The contents of this document have not been independently verified and they do not purport to be comprehensive, or to contain all the information that a prospective investor may need. No representation, warranty or undertaking, expressed or implied is or will be made or given and no responsibility or liability is or will be accepted by the Company or by any of its directors, employees or advisors in relation to the accuracy or completeness of this document or any other written or oral information made available in connection with the Company. Any form of reproduction, dissemination, copying, disclosure, modification, distribution and or publication of this material is strictly prohibited.

All product names, logos, and brands are property of their respective owners. All company, product and service names used in this presentation are for identification purposes only. Pictures used in this presentation are royalty free, paid, follow creative commons criteria, or are used only for identification purposes with copyrights pertaining to their respective owners.

Safe Harbor Notice

This presentation may contain forward-looking statements which are subject to uncertainties and significant risks prone to alter with changing corporate priorities, the timely launch of new products, industry, and economic & political trends. Possible disruptions in commercial activities caused by nature or human-induced disasters, and fluctuations in FX may also affect the outcome of these statements. Actual results may vastly differ from these statements and **Good Way Technology's** expectations.

免責聲明： 本文件可能包含前瞻性陳述，而這些陳述可能受到不確定性和重大風險的影響，隨著公司優先事項的變化、新產品推出時程、產業、經濟及政治趨勢的變動而發生改變。自然或人為災害導致的商業活動中斷，以及匯率波動，也可能影響這些陳述的結果。實際結果可能與這些陳述及東碩資訊的預期有很大差異。

目錄 INDEX

1

公司概況

2

產業概況

3

營運及財務概況

4

未來展望

5

其他

6

問與答

目錄 INDEX

1 公司概況

2 產業概況

3 營運及財務概況

4 未來展望

5 其他

6 問與答



GOOD WAY TECHNOLOGY

3272.Tpex (2014.8.26)

關於東碩資訊(股)公司

1993
成立

曹賜正
董事長

台灣
總公司位置

> 1100
員工人數

NTD6.1億
股本

> 100
研發人數

中國/台灣/越南
工廠地點

美國/中國
海外銷售據點

數十年的領導地位

業務範圍

東碩為專業的 ODM 廠，從產品設計、生產、測試、銷售到售後服務，全部包含。

主要產品

東碩專注在電腦週邊設備產業。目前主要產品涵蓋擴充基座、分享器、訊號轉換器、集線器、轉換器。

全球佈局

中國辦公室 上海市
2008年成立



企業總部 新店區
1983年成立



北美辦公室 加州
1990年成立



中國工廠 昆山市
2019年成立



台灣工廠 汐止區
2022年成立



越南工廠 太平省
2023年成立中





昆山廠



台北廠



越南廠

地點	昆山、中國	汐止、台灣	太平、越南
成立時間	April, 2001	December, 2021	November 2023
廠地面積	49,081m ²	7,181m ²	50,000 m ²
員工人數	> 550 人	> 300 人	(E) > 600 人
認證系統	ISO9001/14001/45001 ISO50001/14064-1/RBA, FOC	ISO9001/14001 ISO45001/50001/14064-1/RBA	New New
年產能	2,640,000 pcs	1,440,000 pcs	2,160,000 pcs
月產能	220,000 pcs	120,000 pcs	180,000 pcs
SMT線	4	4	4
DIP線	4	1	1
組裝線	8	2	4
測試線	9	3	4
包裝線	8	2	4

豐富的產品線

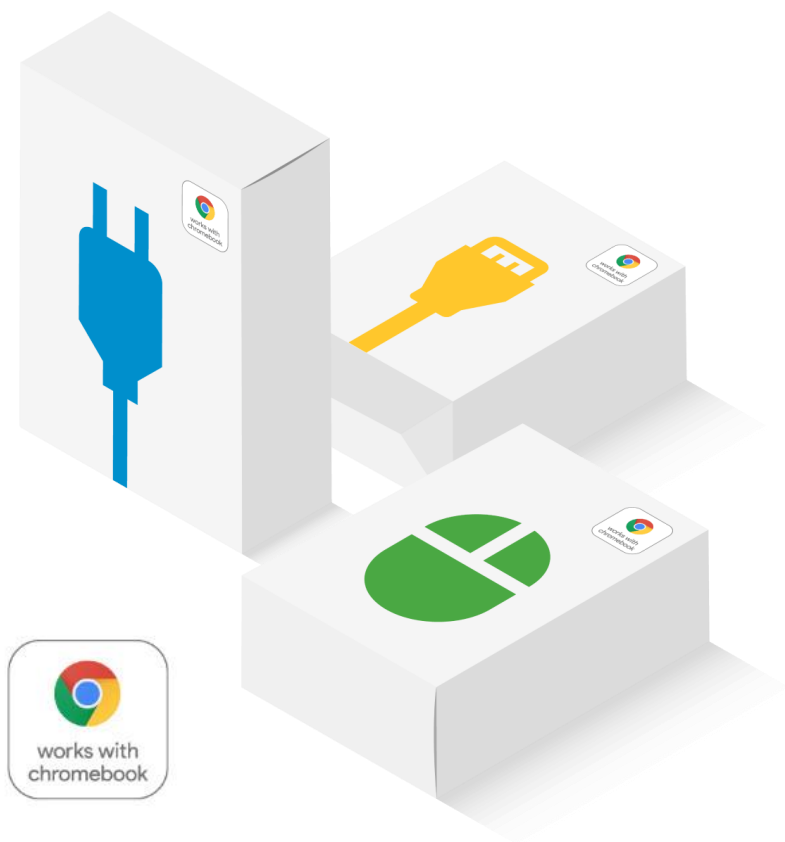


電腦品牌客戶

周邊品牌客戶

通路客戶

Works With Chromebook



雷電 1 → 雷電 2 → 雷電 3 → 雷電 4 → 雷電 5 (2025 Q1)

我們的客戶在他們的店賣



創新研發榮耀

持續開發新產品、新應用、
嘗試所有技術變化的。



EIA Award
2017 Winner



參與國際標準協定

讓產品及方案據有最佳的相容性及最新的技術規格。



高度要求認證合規

安規要求是不能被妥協。

ESD、EMI走Tier 1要求。



Certificate	Compliance Articles
TUV	EN62368-1
FCC	Class A & Class B / Part 15B / Part 15C
CE	EN55022 / EN55035 / EN61000 / EN55015 / EN61547 / EN300220 / EN300328 EN301489-17 / EN301489-1 / EN30148-3 / EN302065 / EN62479
UL	UL60950 / UL62368 / UL61010 / UL244A / UL60730
CB	IEC60950-1 / UL62368-1 (2 nd ed & 3 rd ed)
CCC	GB4943, GB9254, GB17625
VCCI	V3 / VCCI32 / Class A & Class B
C-Tick	AS / NZS CISPR32
BSMI	CNS13438 / CNS14336-1

目錄 INDEX

1

公司概況

2

產業概況

3

營運及財務概況

4

未來展望

5

其他

6

問與答

為什麼會有擴充基座的需求？

您還記得這個時代嗎？



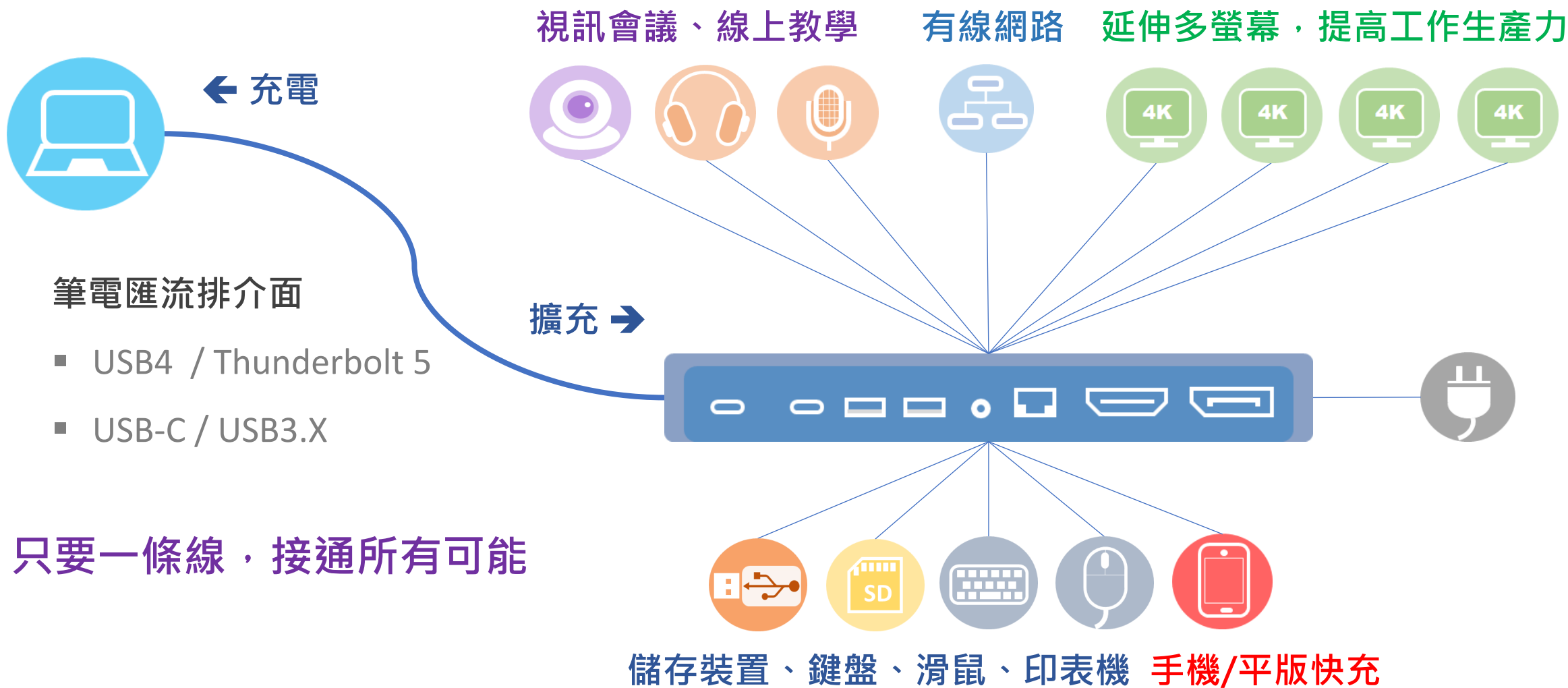
時代及流行快速改變



時代及流行快速改變



主力：擴充基座 (Docking Station)



工作效率大幅提昇 42%



Research Institute	Base Year	Forecast Year	CAGR
Research Nester	2024 USD1.77bn	2037 USD3.73bn	6.3%
Verified Market Research	2024 USD1.21bn	2031 USD1.82bn	5.2%
Future Market Insight	2024 USD1.7bn	2034 USD3.0bn	6.1%
Spherical Insights	2023 USD1.5bn	2033 USD2.2bn	3.9%
Maximize Market Research	2023 USD1.88bn	2030 USD2.77	5.7%

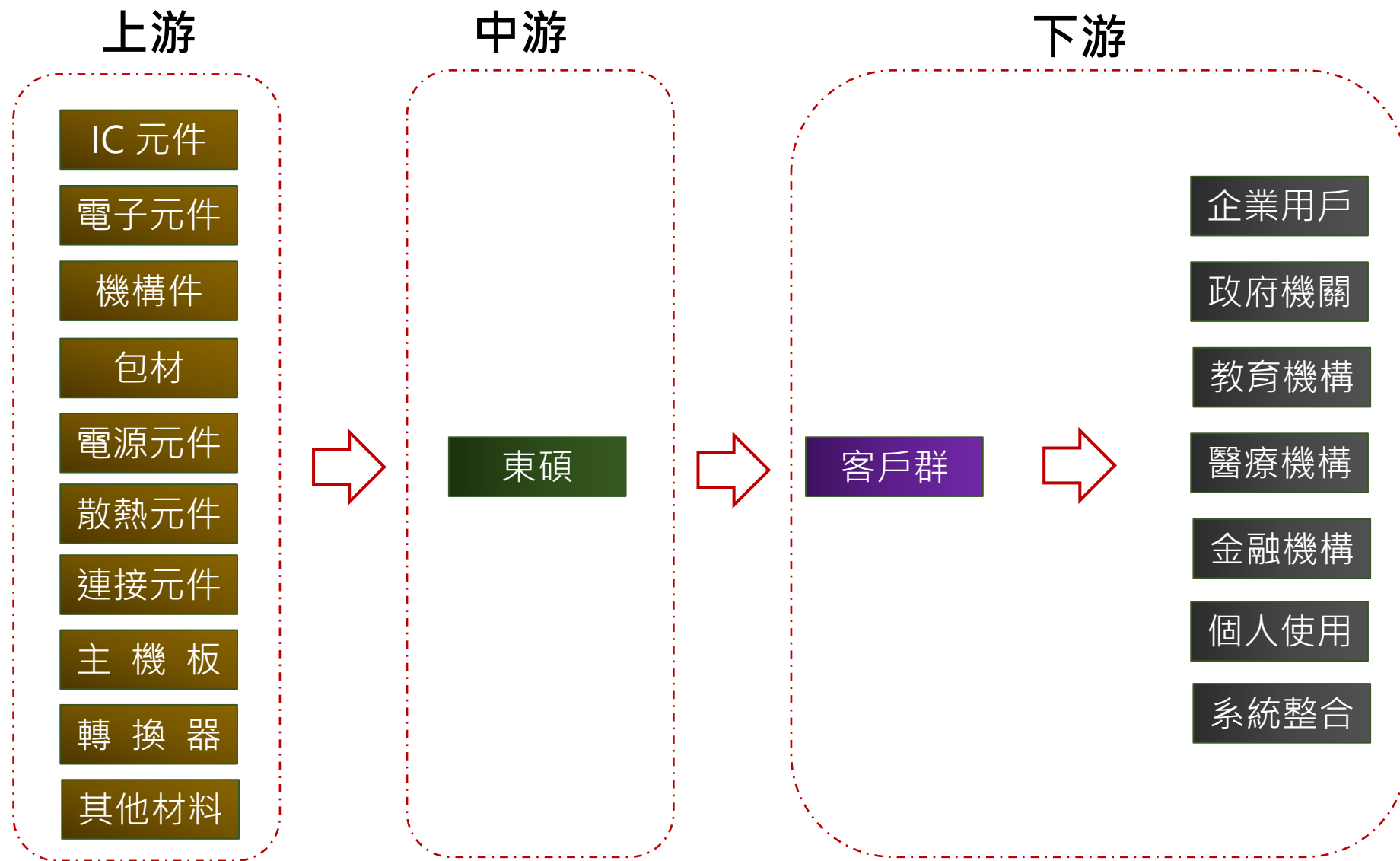
什麼設備會搭配擴充基座

2023 年各產品出貨量

- 筆電：188mn 台
- 平板：128mn 台
- 智慧型手機：1.17bn 台



上中下游關聯性



產品體積: 輕薄短小

產品功能: 單一 → 多功

傳輸速度: 更快

產品價位: 依等級 → 降價

網路速度: 更高

產品特色: 純硬體 → 軟硬結合

螢幕顯示: 高解析度

產品材質: 更環保

螢幕支援: 更多

傳輸模式: 有線 → 無線

電腦品牌

客群要的是品質，目前以電腦系統廠為主要同業

特性: 樣式不多，但量較大，毛利較低

通路品牌

客群要的是變化及價格，目前以非電腦系統廠為主要同業

特性: 樣式多，但量不大，毛利較高

目錄 INDEX

1

公司概況

2

產業概況

3

營運及財務概況

4

未來展望

5

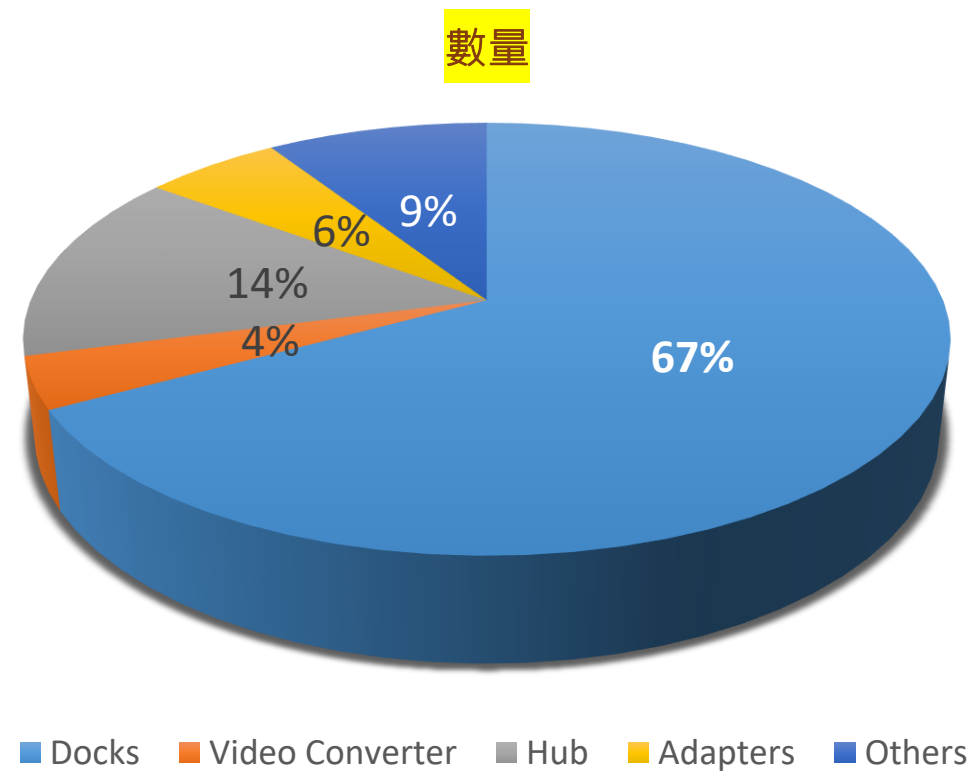
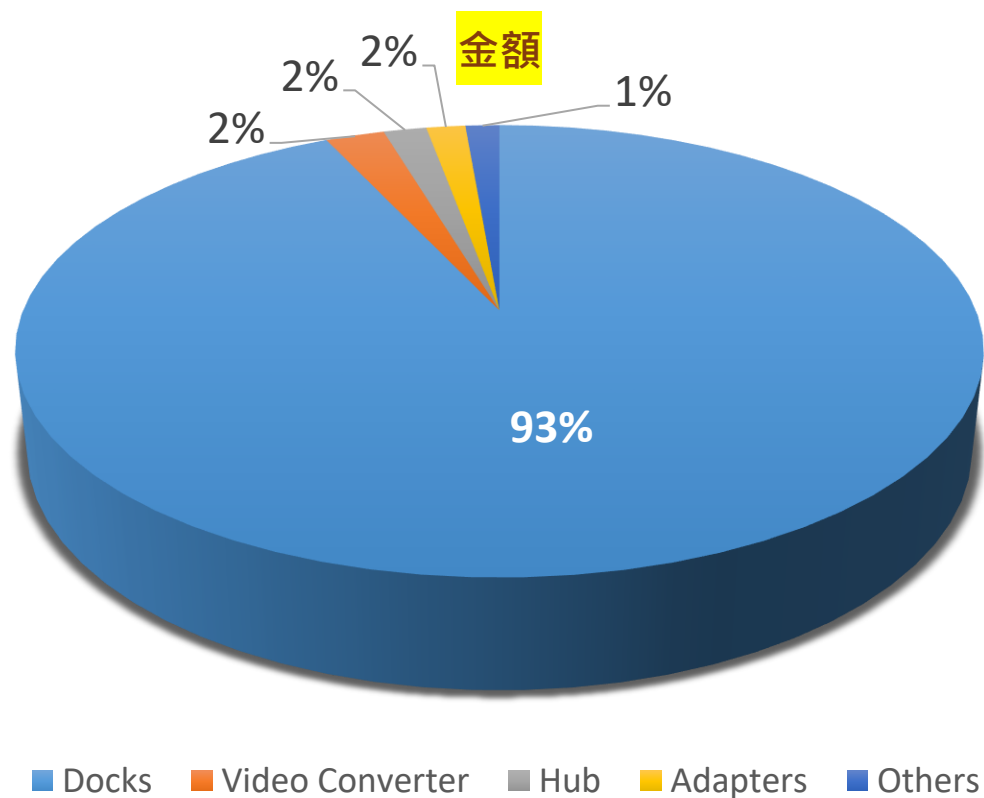
其他

6

問與答

公司2024年產品組合，仍以擴充基座為主

公司2024年Q3 YTD產品組合，仍以擴充基座為主



2024 QoQ 簡易損益表(NTD '000)

	Q1	Q2	Q3	Q3 YTD
營業收入	700,525	661,822	645,721	2,008,068
營業成本	(631,913)	(586,925)	(584,269)	(1,803,107)
營業毛利	68,612	74,897	61,452	204,961
營業費用合計	(116,592)	(132,559)	(128,360)	(377,511)
營業損失	(47,980)	(57,662)	(66,908)	(172,550)
營業外收入及支出合計	(22,082)	6,583	1,045	(14,454)
稅前淨損	(70,062)	(51,079)	(65,863)	(187,004)
所得稅利益(費用)	3,230	1,164	403	4,797
本期淨損	(66,832)	(49,915)	(65,460)	(182,207)
基本每股(虧損)	(1.09)	(0.82)	(1.07)	(2.98)

2024年
平均毛利達
10.21%

Vs.

2023年
平均毛利
2.33%

註: 所有數據，若有差異，以股市觀測站最後的公告的財報/年報版本為準。

2024 YoY Q3 簡易損益表 (Rev: NTD '000)

	2023 Q3	2024 Q3
營業收入	680,236	645,721
營業成本	(640,691)	(584,269)
營業毛利	39,545	61,452
營業費用合計	(119,496)	(128,360)
營業損失	(79,951)	(66,908)
營業外收入及支出合計	(5,823)	1,045
稅前淨損	(85,774)	(65,863)
所得稅利益(費用)	29,264	403
本期淨損	(56,510)	(65,460)
基本每股(虧損)	(0.92)	(1.07)

2023 Q3毛利5.81% vs 2024 Q3毛利9.52%

	2023 Q3 YTD	2024 Q3 YTD
營業收入	2,340,179	2,008,068
營業成本	(2,308,835)	(1,803,107)
營業毛利	31,344	204,961
營業費用合計	(379,006)	(377,511)
營業損失	(347,662)	(172,550)
營業外收入及支出合計	3,965	(14,454)
稅前淨損	(343,697)	(187,004)
所得稅利益(費用)	30,045	4,797
本期淨損	(313,652)	(182,207)
基本每股(虧損)	(5.17)	(2.98)

2023 YTD Q3毛利1.34% vs 2024 YTD Q3毛利10.21%

註: 所有數據，若有差異，以股市觀測站最後的公告的財報/年報版本為準。

2024/9/30 簡易資產負債表 (Rev: NTD '000)

2024年9月30日合併簡易資產負債表			
現金及約當現金	824,598	短期借款+一年到期長期負債	262,779
應收帳款淨額	744,962	應付帳款	734,934
存貨	868,031	退款負債-流動	182,508
預付款項	50,128	其他流動負債	266,401
其他流動資產	54,265	流動負債合計	1,446,622
流動資產合計	2,541,984	應付公司債	270,454
透過其他綜合損益按公允價值衡量之金融資產-非流動	18,980	長期借款+非流動負債	1,121,986
採權益法之投資	4,044	非流動負債合計	1,392,440
不動產、廠房及設備	1,441,709	負債總計	2,839,062
使用權資產	235,600	普通股股本+債券換股權利證書	611,768
投資性不動產淨額	11,193	資本公積	769,679
遞延所稅資產	92,010	保留盈餘	189,050
其他非流動資產	16,861	其他權益	(47,178)
非流動資產合計	1,820,397	權益總計	1,523,319
資產總計	4,362,381	負債及權益總計	4,362,381

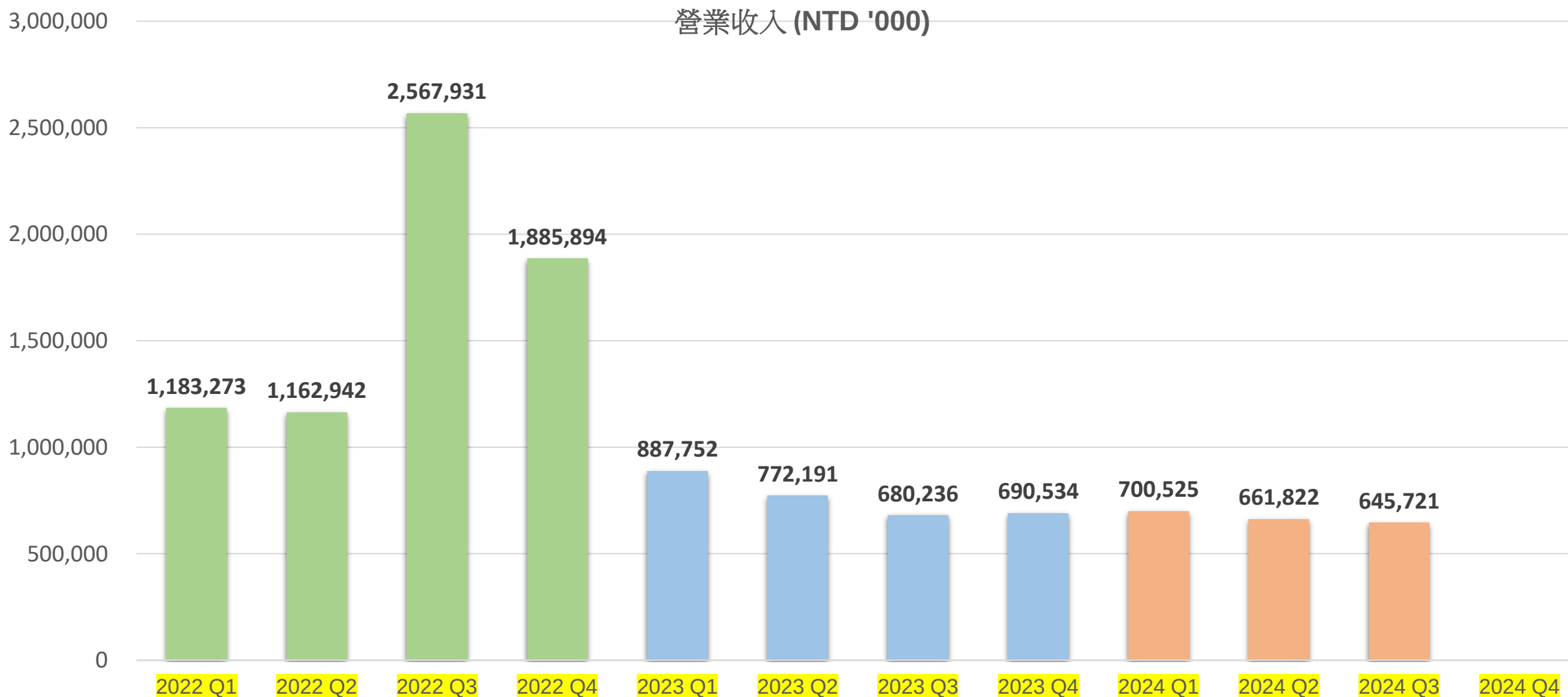
2024/9/30 簡易資產負債表比較 (Rev: NTD ‘000)

	2024/9/30	2023/12/31	2023/9/30
流動資產	2,541,984	2,546,951	2,887,106
非流動資產	1,820,397	1,669,798	1,695,571
資產總計	4,362,381	4,216,749	4,582,677

流動負債合計	1,446,622	1,472,546	2,297,105
非流動負債合計	1,392,440	1,185,284	565,733
負債總計	2,839,062	2,657,830	2,862,838

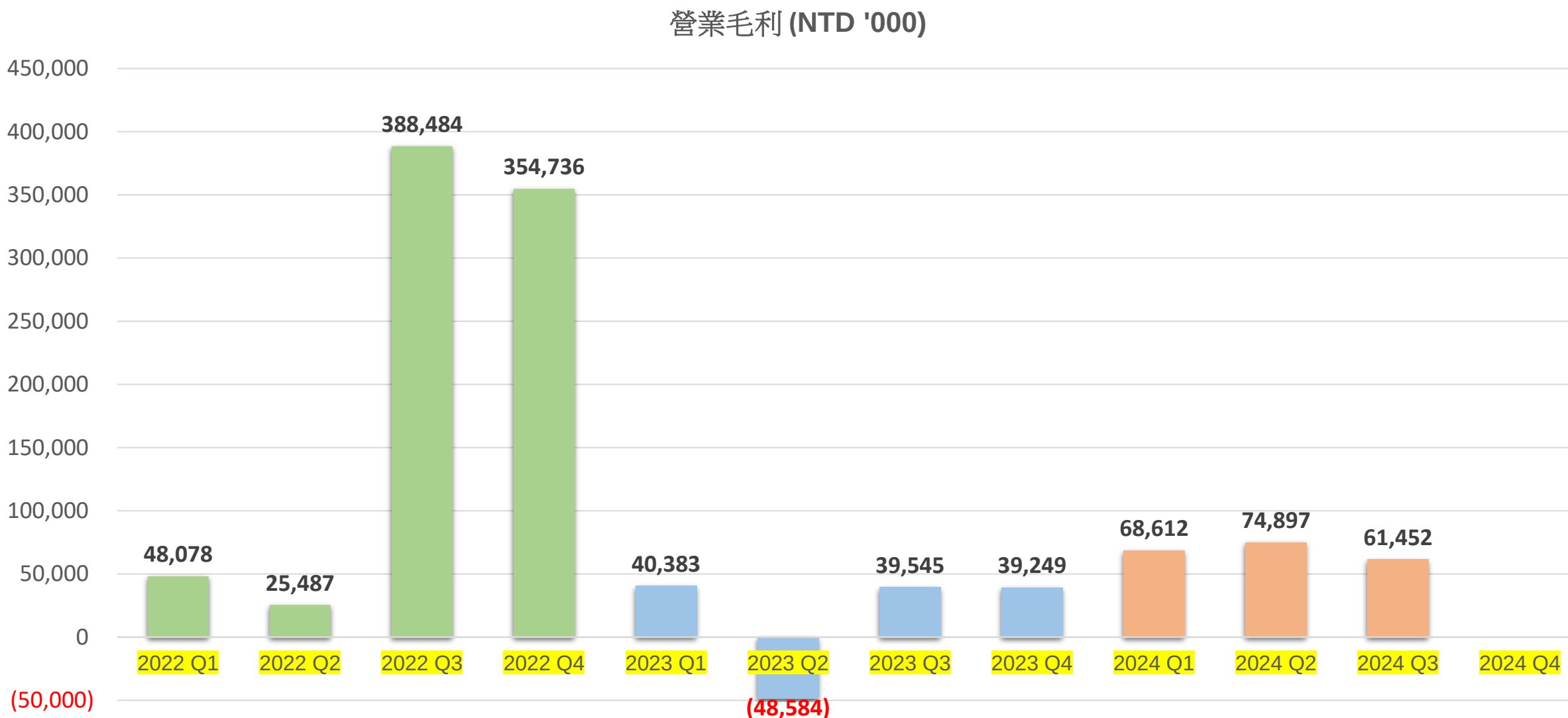
普通股股本+債券換股權利證書	611,768	611,680	611,680
權益總計	1,523,319	1,558,919	1,719,839
負債及權益總計	4,362,381	4,216,749	4,582,677

2022-2024 每季營收 (NTD '000)



註: 所有數據，若有差異，以股市觀測站最後的公告的財報/年報版本為準。

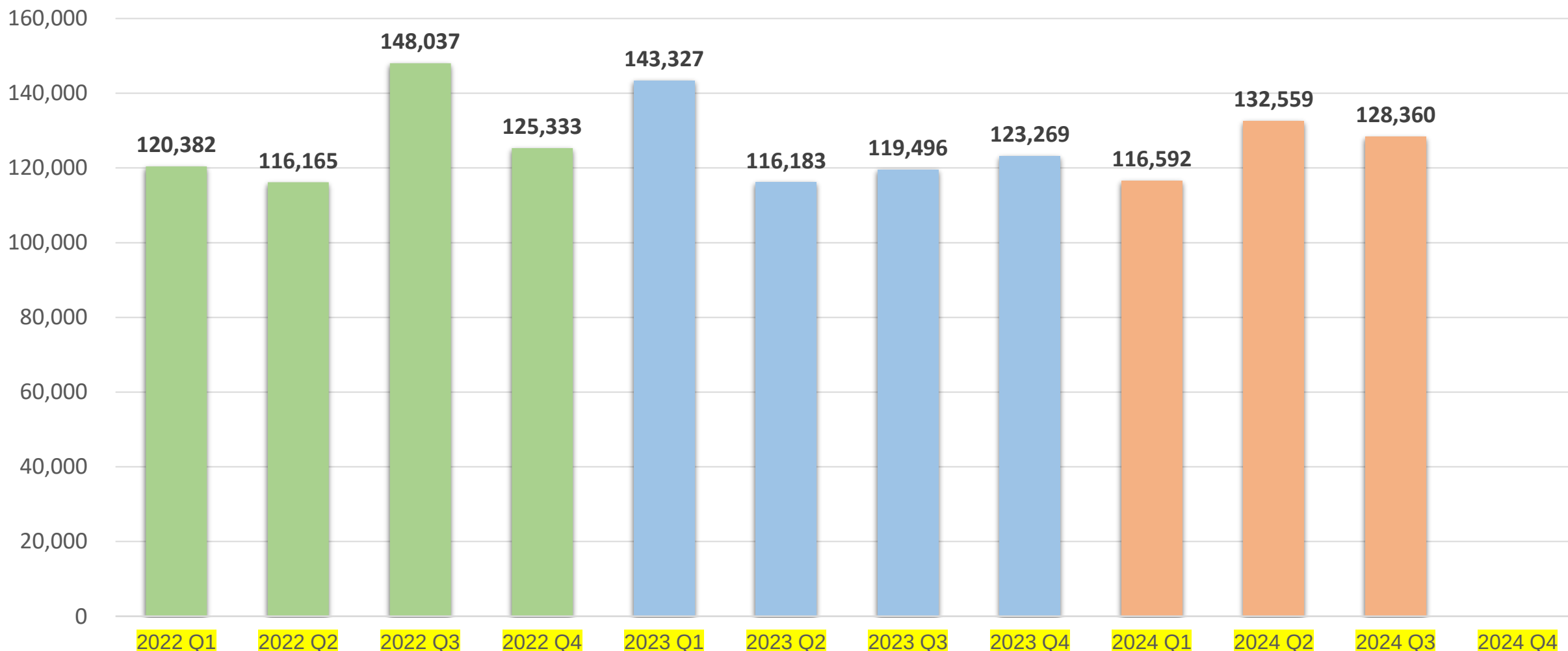
2022-2024每季毛利 (NTD '000)



註: 所有數據，若有差異，以股市觀測站最後的公告的財報/年報版本為準。

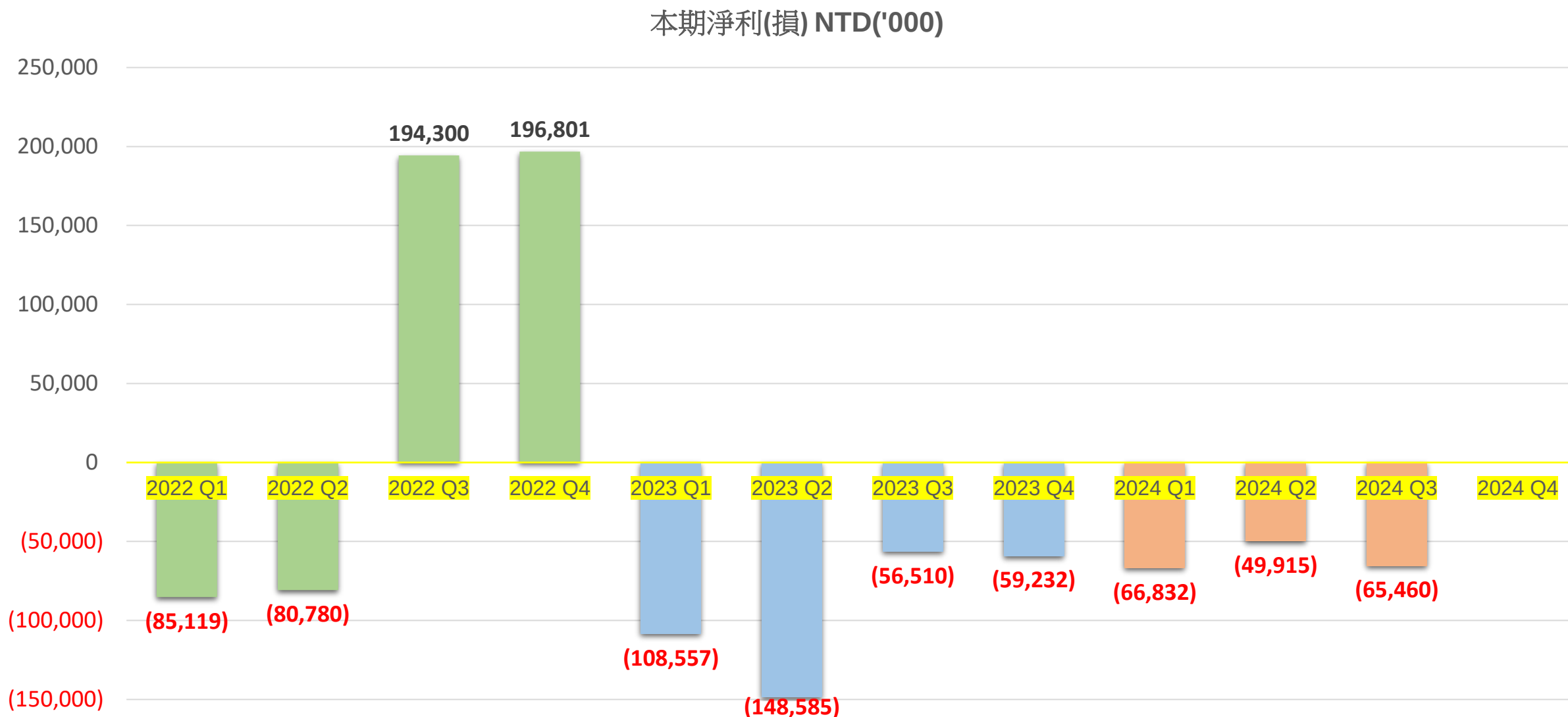
2022-2024 每季營業費用 (NTD '000)

營業費用合計 (NTD '000)



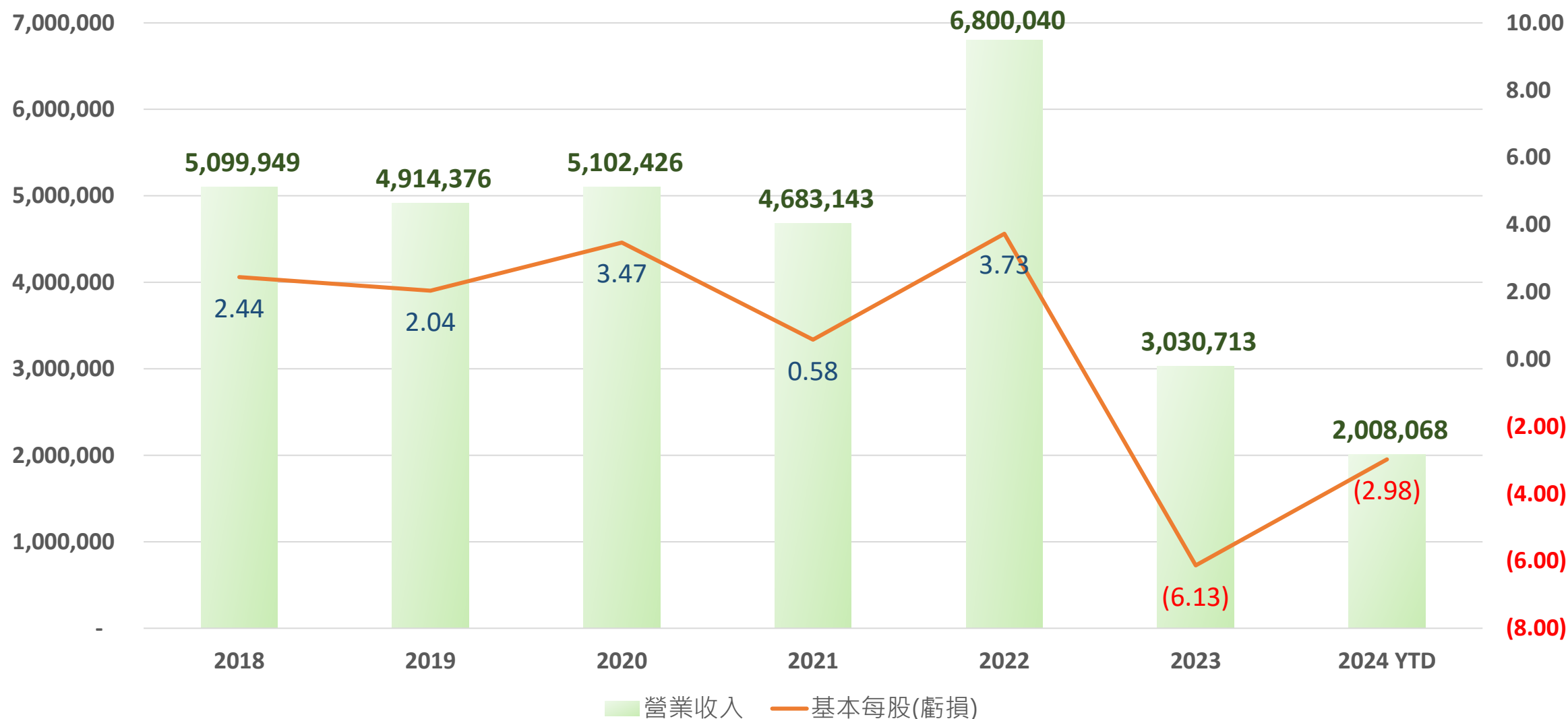
註: 所有數據，若有差異，以股市觀測站最後的公告的財報/年報版本為準。

2022-2024 每季淨利(損) (NTD '000)



註: 所有數據，若有差異，以股市觀測站最後的公告的財報/年報版本為準。

2018 - 2024 9月營收&基本每股EPS (NTD '000; EPS: 元)



註: 所有數據，若有差異，以股市觀測站最後的公告的財報/年報版本為準。

重要財務指標

項目	2023 Q1	2023 Q2	2023 Q3	2023 Q4	2024 Q1	2024 Q2	2024 Q3
負債占資產比率	57.29%	57.28%	62.47%	63.03%	64.12%	65.12%	65.08%
長期資金占固定資產比率	166.28%	154.79%	155.35%	193.03%	217.53%	208.88%	200.63%
流動比率	144.73%	138.97%	125.68%	172.96%	186.80%	174.95%	175.72%
速動比率	74.01%	90.19%	84.32%	123.87%	139.14%	121.26%	112.25%
金融負債比率	76.87%	85.37%	96.24%	110.55%	111.47%	86.32%	89.64%

註: 其他指標，請詳股市觀測站或年報。

依環境及成長階段 (因應未來資金需求及長期財務規劃，並滿足股東對現金流入之需求)，視未來營運狀況就可分配盈餘提撥股利分派，股東紅利應為累積可分配盈餘之10%~100% (現金股利介於股東紅利總額之10%~100%，股票股利介於股東紅利總額0%~90%)。

2019~2024 盈餘分配狀況

發放年度	所屬年度	現金股利	股票股利
2024	2023	0	0
2023	2022	1.7	1.2
2022	2021	1.019	0
2021	2020	1.8	0
2020	2019	0.8	0
2019	2018	1	0

<https://www.goodway.com.tw/tw/investor/shareholder/policy>

電腦、測試設備等為主

昆山廠	NTD	745萬
台北廠	NTD	124萬
其 他	NTD	82萬

越南廠 (土地、建廠、設備為主)

土 地	VND	107,827,950,000
土建標	VND	172,000,000,000
機電標	VND	46,268,000,000
監理標	VND	3,300,000,000
裝潢標	VND	8,400,000,000
弱電標	VND	18,000,000,000

其他: 辦公設備、產線設備、軟體，
IT/OT，製具、測試設備、儀器等

目錄 INDEX

1 公司概況

2 產業概況

3 營運及財務概況

4 未來展望

5 其他

6 問與答

營運策略

往高單價、高技術規格產品發展。進行軟硬整合，將AI元素帶入產品。

機會&挑戰

搭乘AI PC高運算需求，發展更智慧的產品方案。
降低成本迎戰低價競爭的同業，並作出差異化。

競爭優勢

重視安規、品質及環保元素。產品相容性佳。把智慧帶入產品。

研發計畫

除單一產品外，重視 Eco-system的建立。
TBT5、USB4、Chrome Dock、GaN、無線技術。

專利佈局

持續投入先進技術、無線技術、硬體/軟體技術等專利。

全球專利佈局

發明專利獲證案件數 (Patents) : 45件 ; 發明專利新案 審理案件數 (Patents Pending): 14件

 英國	
維護中專利	審查中專利
1	0

 歐洲專利局	
維護中專利	審查中專利
1	3

 中國	
維護中專利	審查中專利
6	4

 美國	
維護中專利	審查中專利
23	7

 台灣	
維護中專利	審查中專利
14	0

目錄 INDEX

1 公司概況

2 產業概況

3 營運及財務概況

4 未來展望

5 其他

6 問與答

公司治理評鑑結果

	公布結果	東碩百分比
105年（第三屆）	前20%	21% - 35%
106年（第四屆）	前50%	21% - 35%
107年（第五屆）	100%	21% - 35%
108年（第六屆）	100%	21% - 35%
109年（第七屆）	100%	36% - 50%
110年（第八屆）	100%	51% ~ 65%
111年（第九屆）	100%	51% ~ 65%
112年（第十屆）	100%	51% ~ 65%

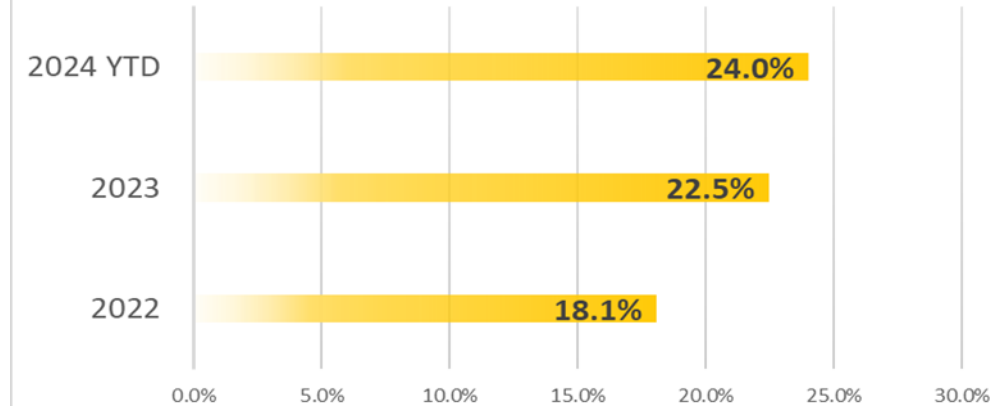
https://www.goodway.com.tw/tw/investor/company/Governance_Implementation/Implementation_Status

2024年開始有ESG的進度

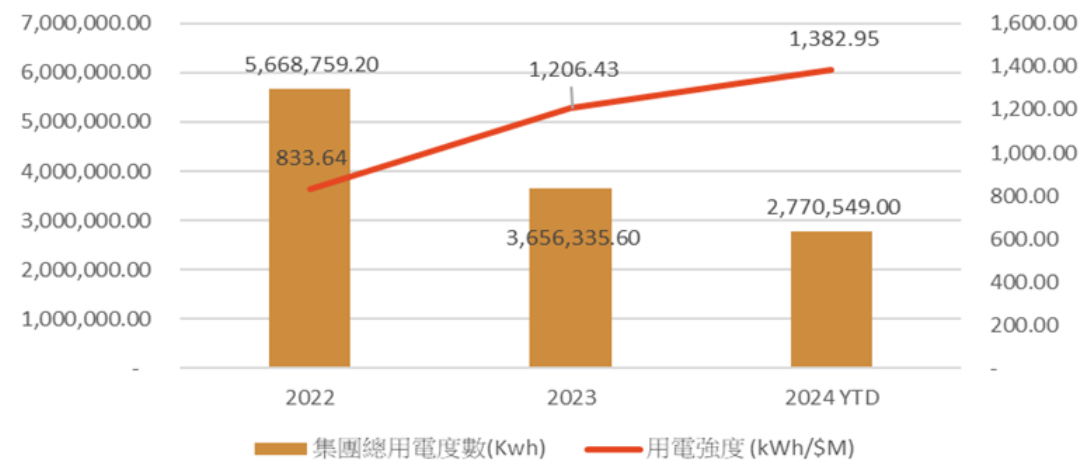
公司治理評鑑結果

	公布結果	東碩百分比
105年 (第三屆)	前20%	21% - 35%
106年 (第四屆)	前50%	21% - 35%
107年 (第五屆)	100%	21% - 35%
108年 (第六屆)	100%	21% - 35%
109年 (第七屆)	100%	36% - 50%
110年 (第八屆)	100%	51% - 65%
111年 (第九屆)	100%	51% - 65%
112年 (第十屆)	100%	51% - 65%

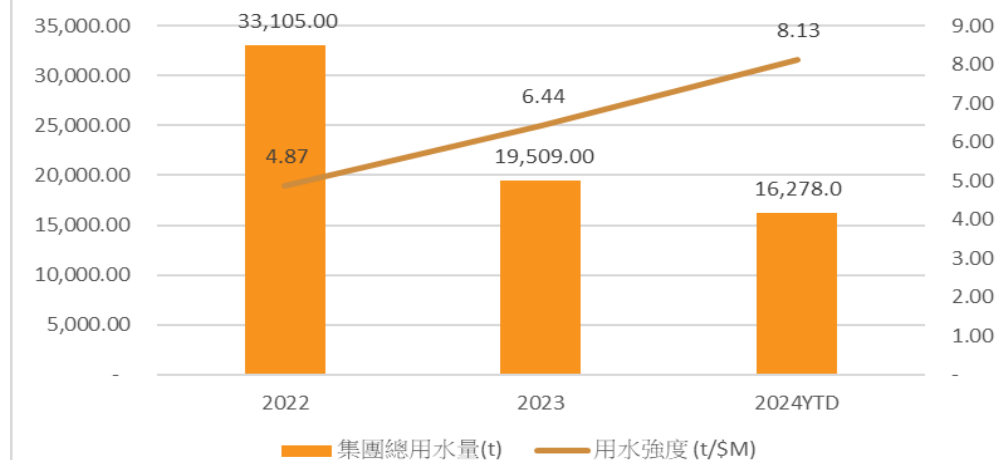
集團使用再生能源佔比(%)



集團總用電度數(kWh) vs 強度(kWh/\$M)



集團總用水量(ton) vs 強度(t/\$M)



東碩資訊是一家高度重視社會責任感的公司



CSR及永續報告書



天下小巨人獎

- 2018 「天下CSR企業公民獎」小巨人組第10名
- 2020 「天下CSR企業公民獎」小巨人組第17名
- 2024 「天下永續公民獎」小巨人組第18名

達到近6年內3度入選小
巨人組TOP 25名之佳績。



關懷員工、愛護社會

- 豐富員工身心靈-東碩資訊家庭日
- 員工內部各種講座及分享會
- 多元社團活動
- 打造健康職場、運動企業
- 推動家庭教育
- 支持偏鄉&弱勢團體
- 支持學童計劃
- 捐血活動



昆山廠已可使用綠電



2024 (1~9月) 太陽能狀態

- 產出: 949,864kwh
- 供應: 40.2%全廠用電比
- 貢獻: 減少541噸CO2e碳排



台北廠為綠建築物



越南廠示意圖



越南廠建設現場施工情形-全景



越南廠預定2025年Q1落成



東碩: ISO 9001 / 14001

ISO 9001



CERTIFICATE

Management system as per
ISO 9001: 2015

The Certification Body TÜV NORD CERT GmbH hereby confirms as a result of the audit, assessment and certification decision according to ISO/IEC 17021-1:2015, that the organization

GOOD WAY TECHNOLOGY CO., LTD.
3F, No. 135, Lane 235, Baociao Rd., Sindian Dist.,
New Taipei City 231, Taiwan



with the locations according to the annex

operates a management system in accordance with the requirements of ISO 9001:2015 and will be assessed for conformity within the 3 year term of validity of the certificate.

Design and Manufacturing of Computer Cables and Adaptors, KVM Switches, Lan Products and Thunderbolt, USB & IEEE 1394 Peripheral Products (Adaptors, Dockings), Internet of Things (Controllers, Sensors, Switches) and Electronic Products (Audio/Video)

Certificate Registration No. 44 100 092010
Audit Report No. 2.5-0342/2020

Valid from 2020-12-29
Valid until 2023-12-28
Initial Certification 2009-01-02


Certification Body
at TÜV NORD CERT GmbH

TÜV NORD CERT GmbH Langemarckstrasse 20 45141 Essen www.tuev-nord-cert.com

 
Deutsche
Akreditierungsstelle
D-28119 Bremen
02 04 12307-01 00

ISO 14001



CERTIFICATE

Management system as per
ISO 14001: 2015

The Certification Body TÜV NORD CERT GmbH hereby confirms as a result of the audit, assessment and certification decision according to ISO/IEC 17021-1:2015, that the organization

GOOD WAY TECHNOLOGY CO., LTD.
3F, No. 135, Lane 235, Baociao Rd., Sindian Dist.,
New Taipei City 231, Taiwan



with the locations according to the annex

operates a management system in accordance with the requirements of ISO 14001:2015 and will be assessed for conformity within the 3 year term of validity of the certificate.

Design and Manufacturing of Computer Cables and Adaptors, KVM Switches, Lan Products and Thunderbolt, USB & IEEE 1394 Peripheral Products (Adaptors, Dockings), Internet of Things (Controllers, Sensors, Switches) and Electronic Products (Audio/Video)

Certificate Registration No. 44 104 082611
Audit Report No. 2.5-0342/2020

Valid from 2020-12-29
Valid until 2023-12-28
Initial Certification 2008-12-29


Certification Body
at TÜV NORD CERT GmbH

TÜV NORD CERT GmbH Langemarckstrasse 20 45141 Essen www.tuev-nord-cert.com

 
Deutsche
Akreditierungsstelle
D-28119 Bremen
02 04 12307-01 00

to Certificate Registration No. 44 100 092010
ISO 9001: 2015

GOOD WAY TECHNOLOGY CO., LTD.
3F, No. 135, Lane 235, Baociao Rd., Sindian Dist.,
New Taipei City 231, Taiwan

Certificate Registration No.	Location	Scope
44 100 092010-001	Good Way Technology Co., Ltd. 3F, No. 135, Lane 235, Baociao Rd., Sindian Dist., New Taipei City 231, Taiwan	Design Process
44 100 092010-002	Good Way Electronic (KunShan) Co., Ltd. No. 101, Hengchangjing Road, Zhoushi Town, Kunshan City 215337, Jiangsu, China	Design and Manufacturing Processes
44 100 092010-003	Good Way Technology Co., Ltd. 3F, 4F, No. 43, Zhongxing Rd., Xizhi Dist., New Taipei City 221, Taiwan	Design and Manufacturing Processes

to Certificate Registration No. 44 104 082611
ISO 14001: 2015

GOOD WAY TECHNOLOGY CO., LTD.
3F, No. 135, Lane 235, Baociao Rd., Sindian Dist.,
New Taipei City 231, Taiwan

Certificate Registration No.	Location	Scope
44 104 082611-001	Good Way Technology Co., Ltd. 3F, No. 135, Lane 235, Baociao Rd., Sindian Dist., New Taipei City 231, Taiwan	Design Process
44 104 082611-002	Good Way Electronic (KunShan) Co., Ltd. No. 101, Hengchangjing Road, Zhoushi Town, Kunshan City 215337, Jiangsu, China	Design and Manufacturing Processes
44 104 082611-003	Good Way Technology Co., Ltd. 3F, 4F, No. 43, Zhongxing Rd., Xizhi Dist., New Taipei City 221, Taiwan	Design and Manufacturing Processes

台北廠及昆山均得 RBA 認可



Responsible Business Alliance

Advancing Sustainability Globally

Recognition that

Good Way Electronic (KunShan) Co., Ltd.

No.101, Hengchangjing Rd., Kunshan, Jiangsu, China 3F, No.135, Ln.235, Baociao Rd., Sindian Dist., New, Kunshan, Jiangsu, 215314
China

Completed the RBA Validated Assessment Program, achieving SILVER Status without any priority findings, earning a score of 163.1

Validated Audit Report: VAR-20240902-CN-03A01-1

Audit date: September 2, 2024

Certificate issue date: October 21, 2024

Expiration date: September 3, 2026

Robert F. Lederer
CEO, RBA



Responsible Business Alliance

Advancing Sustainability Globally

Recognition that

**GOOD WAY ELECTRONIC
(TAIPEI FACTORY)**

4F, No. 43, Zhongxing Rd., Xizhi Dist., New Taipei City, 221012,
Chinese Taipei

Completed the RBA Validated Audit Process, achieving SILVER Status without any priority findings, earning a score of 171.9

Validated Audit Report: VAR-20230904-TW-01A01-1

Audit date: September 04, 2023

Certificate issue date: September 18, 2023

Expiration date: September 04, 2025

Robert F. Lederer
CEO, RBA



Responsible Business Alliance

Advancing Sustainability Globally

Recognition that

Good Way Electronic (KunShan) Co., Ltd.

No.101, Hengchangjing Rd., Kunshan, Jiangsu, China 3F, No.135, Ln.235, Baociao Rd., Sindian
Dist., New, Kunshan, Jiangsu, 215314
China

completed the RBA® Factory of Choice

One-Star Level

Award ID*: MTtmE1IROPqkVo

Issue date: October 22, 2024

Expiration date: September 02, 2026



**To verify this award, send an email to FOC@responsiblebusiness.org*

昆山廠: ISO 14064 / 50001 / 45001

ISO 14064

Certificate No: 04122GHG0022



VERIFICATION STATEMENT OF GHG EMISSIONS AT THE ORGANIZATION LEVEL

GOOD WAY ELECTRONIC(KUNSHAN)CO.,LTD.

Verification criteria: ISO 14064-1:2018

Venue / boundary: No.101, Hengchangjing Road, Zhoushi Town, Kunshan City, Jiangsu Province

Inspection coverage time: January 1, 2021- December 31, 2021

Total emissions: 3,718 tCO₂e

Cover the following activities: All production and operation activities under the operational control approach related to greenhouse gas emissions of GOOD WAY ELECTRONIC(KUNSHAN)CO.,LTD., located at No.101, Hengchangjing Road, Zhoushi Town, Kunshan City, Jiangsu Province.

Greenhouse gas Category: Category 1, Category 2

Release date of verification statement: August 22, 2022.

CTI **CNAS** 中国认可 审定核章 CNAS C041-V



General manager

Shenzhen CTI International Certification Co., LTD
Zone A 8F CTI Building, No.4 Liu Xian San Road, Xin'an Street, Bao'an District, Shen Zhen, China.

ISO 50001

Certificate No: 04121En20062R0



ENERGY MANAGEMENT SYSTEM CERTIFICATE

This is to certify that

GOOD WAY ELECTRONIC (KUNSHAN) CO., LTD
Unified Credit Record: 91320583729004831W
Registration Address: No.101, Hengchangjing Road, Zhoushi Town, Kunshan City, Jiangsu Province

Has been awarded this certificate for compliance with the standard
GB/T 23331-2020/ISO50001:2018 ; RB/T101-2013
Production/Business Address: No.101, Hengchangjing Road, Zhoushi Town, Kunshan City, Jiangsu Province

The places of energy conversion, storage, distribution and use within the scope of certification: No.101, Hengchangjing Road, Zhoushi Town, Kunshan City, Jiangsu Province
Scope: Goodway Electronics (Kunshan) Co., Ltd., located at No.101, Hengchangjing Road, Zhoushi Town, Kunshan City, Jiangsu Province, Major energy activities in the design and production of computer converters, adapters and USB wires, Mainly divided into Production systems related to SMT, DIP, ASSY and Packaging, Auxiliary production systems related to power transformation & distribution system, air compression system, central air conditioning system, Others also involve office, dormitory and other ancillary production systems

Energy performance and energy management system boundary see annex

Issue	Expiry	Initial Issue	Recertification
2021/11/23	2024/11/22	*****	*****

The scope of certification under this certificate shall be used together with the effective regulatory and statutory requirements involved, which shall include but not be limited to administrative license, qualification scope and mandatory certification requirements, etc.

Surveillance conformity label should be pasted below for continual effectiveness of this certificate

第一次监督 合格标志

第二次监督 合格标志

CTI **CNAS** 中国认可 国际互认 管理体系 认证标志 CNAS C041-M



General manager

Shenzhen CTI International Certification Co., LTD
Zone A 8F CTI Building, No.4 Liu Xian San Road, Xin'an Street, Bao'an District, Shen Zhen, China.
You can seek the certificate details which are both on the CTI official website (www.cti-cert.org) and the Certification and Accreditation Administration of the People's Republic of China official website (www.cnca.gov.cn)

ISO 45001

Certificate No: 04121S30133R0M



OCCUPATIONAL HEALTH AND SAFETY MANAGEMENT SYSTEM CERTIFICATE

This is to certify that

GOODWAY ELECTRONIC(KUNSHAN) CO.,LTD
Unified Credit Record: 91320583729004831W
Registration Address: No.101 Hengchangjing Road Zhoushi Town Kunshan City Jiangsu province

Has been awarded this certificate for compliance with the standard
GB/T45001-2020/ISO45001:2018
Production/Business Address: No.101 Hengchangjing Road Zhoushi Town Kunshan City Jiangsu province (Phase 1)

Range of Products and Process: Design and production of computer converter, adapter and USB wire

Issue	Expiry	Initial Issue	Recertification
2021/08/20	2024/08/19	*****	*****

The scope of certification under this certificate shall be used together with the effective regulatory and statutory requirements involved, which shall include but not be limited to administrative license, qualification scope and mandatory certification requirements, etc.

Surveillance conformity label should be pasted below for continual effectiveness of this certificate.

第一次监督 合格标志

第二次监督 合格标志

CTI **IAF** **CNAS** 中国认可 国际互认 管理体系 认证标志 CNAS C041-M



General manager

Shenzhen CTI International Certification Co., LTD
Zone A 8F CTI Building, No.4 Liu Xian San Road, Xin'an Street, Bao'an District, Shen Zhen, China.
You can seek the certificate details which are both on the CTI official website (www.cti-cert.org) and the Certification and Accreditation Administration of the People's Republic of China official website (www.cnca.gov.cn)

台北廠: ISO 14064 / 50001 / 45001

ISO 14064

ISO 45001

ISO 50001

TÜVNORD

OPINION

Greenhouse Gases Verification Opinion ISO 14064-1 : 2018

Gives to

GOOD WAY TECHNOLOGY CO., LTD.

Office Address

**3F., No. 135, Ln. 235, Baociao Rd., Sindian Dist.,
New Taipei City 231, Taiwan**

The quantity of Greenhouse Gas of the above organization and found to be in accordance with ISO 14064-3:2019. (detailed information please refer to next page)

Report Year	: 2023	
Greenhouse Gases		
Direct Emissions	: 78.4623	CO2-e Tonnes/ year
Energy Indirect Emissions(Category2)	: 828.3117	CO2-e Tonnes/ year
Other Indirect Emissions (Category3-6)	: 305.7101	CO2-e Tonnes/ year
Sum	: 1,212.4841	CO2-e Tonnes/ year
Materiality	: 5%	
Reasonable Assurance	: Direct and Energy Indirect Emissions	
Limited Assurance	: Category3-6	

Opinion No.: GHG-243473034

Version:

Verify Date: 2024-03-28

Issue Date: 2024-05-01

Verification body
at TÜV NORD Taiwan Co., Ltd.

TÜV NORD Taiwan Co., Ltd.
Room A1, 9F., No. 333, Sec.2,
Tun Hua S. Rd.,
Taipei 10669 Taiwan, R.O.C.

Further clarifications regarding the scope of this opinion and the applicability of the standard may be obtained by consulting the organization

TÜV NORD Taiwan Co., Ltd. Room A1, 9F., No. 333, Sec. 2, Tun Hua S. Rd., Taipei, Taiwan www.tuv-nord.com/twn

Page 1 of 3

TÜVNORD

Certificate

Management system as per
ISO 45001: 2018

The Certification Body TÜV NORD CERT GmbH hereby confirms as a result of the audit, assessment and certification decision according to ISO/IEC 17021-1:2015, that the organization
GOOD WAY TECHNOLOGY CO., LTD.
**3-4F., No. 43, Zhongxing Rd., Xizhi Dist.,
New Taipei City 221, Taiwan**

operates a management system in accordance with the requirements of ISO 45001: 2018 and will be assessed for conformity within the 3 year term of validity of the certificate.

Scope

Design and Manufacturing of Computer Cables and Adaptors, KVM Switches, Lan Products and Thunderbolt, USB & IEEE 1394 Peripheral Products (Adaptors, Dockings), Internet of Things (Controllers, Sensors, Switches) and Electronic Products (Audio/Video)

Certificate Registration No. 44 126 24 82 0149
Audit Report No. 2.5-0342/2024

Valid from 2024-07-22
Valid until 2027-07-21
Initial certification 2024-07-22



Visit our database to verify the validity of this certificate.

Taipei, 2024-07-22

Certification Body at TÜV NORD CERT GmbH.

TÜV NORD CERT GmbH
Am TÜV 1, 45307 Essen
tuv-nord-cert.de



TÜV®

CERTIFICATE

Management System as per
ISO 50001 : 2018

In accordance with TÜV NORD TAIWAN procedures, it is hereby certified that

Good Way Technology Co., Ltd.

**3F.,4F., No. 43, Zhongxing Rd., Xizhi Dist.,
New Taipei City 221, Taiwan**

applies a management system in line with the above standard for the following scope

**Design and Manufacturing of
Computer Cables and Adaptors, KVM Switches,
Lan Products and Thunderbolt, USB & IEEE 1394
Peripheral Products (Adaptors, Dockings),
Internet of Things (Controllers, Sensors, Switches)
and Electronic Products (Audio/Video)**

Certificate Registration No.

Audit Report No.

Valid until

Initial Certification

Certification Body
at TÜV NORD Taiwan Co., Ltd.

Taiwan,

This certification was conducted in accordance with the TÜV NORD Taiwan auditing and certification procedures and is subject to regular surveillance audits.

www.tuvnord.com.tw

TÜVNORD

近期發生重要事件

季度	事件
Q1	完成發行NTD3億元 CB3
Q1	越南廠建廠作業開始
Q2	首次完成產品碳足跡認證
Q2	取得天下雜誌 1.5C 標章證書
Q2	董事會改選
Q3	通過ESG永續報告書第三方查證
Q3	完成 Ecovadis 評分
Q3	獲「碳揭露先鋒獎」
Q3	新官網上線: www.goodway.com.tw
Q3	獲得2024天下永續公民獎小巨人組第18名
Q4	發行員工認股權 3,000張

註: 請詳公司重訊發布或公司官網

目錄 INDEX

1 公司概況

2 產業概況

3 營運及財務概況

4 未來展望

5 其他

6 問與答

THANK YOU !